



Legislation Details (With Text)

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Title: CONSIDERATION OF APPROVAL OF CONTRACT SERVICES AGREEMENT WITH GRANICUS, INC., FOR LEGISTAR SOFTWARE, STREAMING MEDIA, AND VIDEO AND CAMPAIGNDOCS HOSTING SERVICES (CITY COUNCIL)

Sponsors:

Indexes:

Code sections:

Attachments: 1. Exhibit No. 1 - Granicus Contract Services Agreement, 2. Exhibit No. 2 - Granicus Proposal

Date	Ver.	Action By	Action	Result
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Report to Mayor and City Council

Tuesday, May 17, 2022

Consent

SUBJECT:

CONSIDERATION OF APPROVAL OF CONTRACT SERVICES AGREEMENT WITH GRANICUS, INC., FOR LEGISTAR SOFTWARE, STREAMING MEDIA, AND VIDEO AND CAMPAIGNDOCS HOSTING SERVICES (CITY COUNCIL)

I. SUMMARY

The City utilizes Granicus, Inc. ("Granicus") for steaming media (video), CampaignDocs hosting services and its Legistar software. The services and software are proprietary and available only through Granicus. The parties' existing contract is set to expire June 30, 2022. Since the cost of this maintenance and support for each fiscal year is now anticipated to exceed the City Manager's purchasing authority, the City Council is being asked to approve the award of a new three-year service contract (with two City options to extend the term for additional one-year periods) to Granicus.

II. RECOMMENDATION

TAKE the following actions:

1. WAIVE the bidding requirements in Chapter 6 ("Purchasing System") of Title II of the Carson Municipal Code, pursuant to Carson Municipal Code Section 2611(e) ("Sole

Source Purchasing”); and

2. APPROVE the three-year contract services agreement with Granicus, Inc., for Legistar software, streaming media, and video and CampaignDocs hosting services in the not-to-exceed amount of \$110,730.11 (Exhibit No. 1; “Agreement”); and
3. AUTHORIZE the Mayor to execute the Agreement upon approval as to form by the City Attorney.

III. ALTERNATIVES

TAKE another action deemed appropriate by the City Council.

IV. BACKGROUND

The City has been using the streaming media and video hosting services from Granicus since 2006. This allows for the live broadcasting of City Council meetings over the internet. The City has also used Granicus software to make staff reports, agendas, and minutes synchronized to the archive videos, all of which are available through the City’s website.

In 2014, the City purchased the Legistar software that enabled the automation of the entire legislative process. This software made the staff report process paperless and approval workflows streamlined across all departments. The City Clerk’s office also purchased eDisclosure from South Tech Systems, Inc., which enables filing officers and officials to complete and electronically submit Form 700 Statement of Economic Interests online to the FPPC. In 2018, Granicus acquired SouthTech Systems, so these services have since been performed by Granicus and are combined into the proposed Agreement.

In 2019, the hardware coding appliance was upgraded to ensure future support. The software operates on a yearly subscription basis with the total cost for the 2022/23 fiscal year being \$35,124.54.

The remaining fiscal years for this three-year agreement will be budgeted as follows:

FY 2023/24 - \$36,880.77

FY 2024/25 - \$38,724.80

In the event City opts to exercise one or both of its options to extend the initial three-year term by additional one-year periods (which would require a future City Council approval for each extension period), the cost for the respective one-year extension terms would be as follows:

FY 2025/26 - \$40,661.05

FY 2026/27 - \$42,694.11

Staff recommends waiving the bidding requirements in Chapter 6 (“Purchasing System”) of Title II of the Carson Municipal Code, pursuant to the exemption in CMC section 2611(e) which reads as follows:

“Sole Source Purchasing. The City Manager may dispense with this Chapter’s bidding requirements if he or she finds that the materials, supplies, equipment, or services are unique because of their quality, durability, availability, or fitness for a particular use and are available only from one (1) source, or, if available from more than one (1) source, can be purchased from the manufacturer or service provider for a lower price. If the cost of such sole source purchasing is \$25,000 or greater, then the City Council’s approval shall be required.”

No other software provides the full range of services that Legistar and its accompanying software offer. Granicus is the only provider of software which both streamlines and automates the majority of the local legislative process. As such, the Sole Source exception to the general bidding requirement is applicable here.

Changes to City’s Standard Form Contract

Granicus requested numerous changes to the City’s standard form contract, and after negotiations with the City Attorney’s office, has agreed to the form that is attached for the Council’s consideration. The changes to the City’s standard form contract are shown in Exhibit B of the attached proposed contract. The changes include changes to the insurance requirements (approved by Risk Management), changes to the invoicing requirements (approved by Purchasing). Other revisions were necessitated by the nature of the services being performed (software services), such as inclusion of Section 6.3 (Permitted Use) in lieu of the prior Section 6.3 (Ownership of Documents), a change that is designed to protect Granicus’ intellectual property rights to its products. These changes are largely carried over from the parties’ expiring 2019 contract.

Most notably, Granicus requires inclusion of a “Limitation of Liability” provision that limits Granicus’ (and in most cases the City’s) liability for direct damages under the contract to the compensation paid for services performed under the contract during the 12 months immediately preceding the date a party submits a notice of claim for damages. However, this would not limit the City’s right or entitlement to collect or receive the benefit of any insurance coverage provided by Granicus pursuant to the Agreement. The limitation of liability provision also precludes recovery of consequential and related damages arising from interruption of the City’s use of Granicus’ products (or resulting interruption of City business) arising from circumstances beyond Granicus’ reasonable control.

Additionally, while both parties retain the right to terminate the contract at any time with or without cause, the required notice period has been increased to 90 days for each party.

V. FISCAL IMPACT

Funds have been allocated in the proposed budget for FY 2022/23 for these items in the amount of \$35,124.54 in account number 101-50-520-101-6004. Amounts owed in FY 2023/24 (\$36,880.77) and FY 2024/25 (\$38,724.80) will added in those year’s budgets respectively.

VI. EXHIBITS

1. Granicus Contract Services Agreement. (pgs. 4 - 40)

2. Granicus Proposal

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