



Legislation Details (With Text)

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Title:	CONSIDER APPROVAL OF AMENDMENT NO. 2 TO THE ALLIANT INSURANCE SERVICES, INC. CONTRACT (CONTRACT NO. C-17-033) FOR THE PERIOD JULY 1, 2021 THROUGH JUNE 30, 2022 (CITY COUNCIL)				
Sponsors:					
Indexes:					
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Attachments:	1. EXHIBIT 1 -- Original Contract Agreement -- C-17-033 - Alliant Insurance Services, 2. EXHIBIT 2 -- Amendment 1 -- C-17-033 - Alliant Insurance Services, 3. EXHIBIT 3 -- Amendment 2 -- C-17-033 - Alliant Insurance Services				

Date	Ver.	Action By	Action	Result
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Report to Mayor and City Council

Tuesday, March 02, 2021

Consent

SUBJECT:

CONSIDER APPROVAL OF AMENDMENT NO. 2 TO THE ALLIANT INSURANCE SERVICES, INC. CONTRACT (CONTRACT NO. C-17-033) FOR THE PERIOD JULY 1, 2021 THROUGH JUNE 30, 2022 (CITY COUNCIL)

I. SUMMARY

In 2017, the City Council approved a 3-year contract with two optional one-year extensions with Alliant Insurance Services to provide brokerage services and access to the global insurance markets for City's coverages. The costs for exercising each option was pre-negotiated and agreed to as part of the original contract. Alliant also provides risk management services such as claim advocacy, contract reviews and loss control, as needed. Since the inception of the contract Alliant has performed well, helping to improve the City's insurance coverages in a cost-effective manner.

On April 7, 2020 City Council approved Amendment No. 1 to exercise the City's first optional extension year for the period of July 1, 2020 through June 30, 2021.

Staff is now asking City Council to approve Amendment No. 2 to exercise the City's second optional extension for the period of July 1, 2021 through June 30, 2022, at a cost of

\$54,639, which is the amount pre-negotiated and specified in the original contract.

II. RECOMMENDATION

TAKE the following actions:

1. APPROVE Amendment No. 2 to the Alliant Insurance Services Inc. contract for the period of July 1, 2021 through June 30, 2022 at a cost of \$54,639.
2. AUTHORIZE the Mayor to execute the contract following approval as to form by the City Attorney.

III. ALTERNATIVES

TAKE another action the City Council deems appropriate.

IV. BACKGROUND

To protect the assets of the City from accidental loss, the City purchases various lines of insurance including excess liability, auto liability, cyber liability, property, crime and excess workers' compensation.

Since 2017, Alliant has served as the City's broker of record. Alliant is well positioned to provide these services because: 1) Alliant provides access to insurance markets only available to large global brokers. This ensures that the City has broad coverage terms at competitive prices, 2) Alliant specializes in public entity insurance and pools, and 3) Alliant provides risk management services to the City, complementing in-house resources. Alliant's dedicated Public Entity Division serves over 80% of California Cities and has a 98% client retention rate.

On April 7, 2020 City Council approved Amendment No. 1 to exercise the City's first optional extension year for the period of July 1, 2020 through June 30, 2021 at a pre-negotiated cost of \$53,306.

Staff is now asking the City Council to approve Amendment No. 2 to exercise the second optional extension year for the period of July 1, 2021 through June 30, 2022 at a pre-negotiated cost of \$54,639.

V. FISCAL IMPACT

Funds for this contract amendment will be included in the FY 21/22 budget.

VI. EXHIBITS

1. Contract Services Agreement By and Between City of Carson and Alliant Insurance Services, Inc. (pages 3 - 30)

2. Amendment No. 1 to Contract Services Agreement By and Between City of Carson and Alliant Insurance Services, Inc. (pages 31 - 36)
3. Amendment No. 2 to Contract Services Agreement By and Between City of Carson and Alliant Insurance Services, Inc. (pages 37 - 43)

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