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Title: CONSIDER APPROVAL OF AMENDMENT NO. 1 TO THE AGREEMENT WITH KILEY & ASSOCIATES, LLC FOR FEDERAL LEGISLATIVE ADVOCACY SERVICES (CITY COUNCIL)

Sponsors:

Indexes:

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Attachments: 1. Proposed Contract Amendment No.pdf

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Report to Mayor and City Council

Tuesday, October 03, 2023

Consent

SUBJECT:

CONSIDER APPROVAL OF AMENDMENT NO. 1 TO THE AGREEMENT WITH KILEY & ASSOCIATES, LLC FOR FEDERAL LEGISLATIVE ADVOCACY SERVICES (CITY COUNCIL)

I. SUMMARY

This item transmits a recommendation for the City Council to approve Amendment No. 1 with Kiley & Associates, LLC to (1) extend the term by one year and (2) increase the consideration by \$60,000 for continuance of federal legislative advocacy services to the City of Carson.

At its meeting on January 26, 2021, the City Council approved a contract with Kiley & Associates for an initial three-year term with two City options to extend for additional one-year periods thereafter, for a not-to-exceed contract sum of \$60,000 annually or \$180,000 for the initial three-year term.

Approval of this item would exercise the first of the two one-year extension options and add \$60,000 for the additional year of services.

II. RECOMMENDATION

APPROVE Amendment No. 1 with Kiley & Associates, LLC to exercise a one-year term extension and increase the contract consideration by \$60,000 (Exhibit 1; the "Amendment"); and

AUTHORIZE the Mayor to execute the Amendment, following approval as to form by the City Attorney.

III. ALTERNATIVES

TAKE another action the City Council deems appropriate and that is consistent with applicable laws.

IV. BACKGROUND

At its meeting on January 26, 2021, the City Council approved a contract with Kiley & Associates for an initial three-year term with two City options to extend for additional one-year periods thereafter, for a not-to-exceed contract sum of \$60,000 annually or \$180,000 for the initial three-year term. As detailed in the contract services agreement, Kiley & Associates has supported the City of Carson as follows:

- Writing and submitting letters of support/opposition for the City of Carson;
- Working to raise Carson's profile with the California Congressional delegation, federal agencies, Congress and the Executive Branch;
- Working to protect Carson's interests by changing laws or federal regulations;
- Coordinating with the dedicated day-to-day point of contact on identifying and refining Carson's top project and policy priorities for the City's federal agenda such as securing federal and state money for transit projects, roadway expansion, street repairs, tourism, and policy making;
- Building support for objectives and resources needed from Congress;
- Targeting key allies and influential lawmakers, Congressional Committees and Executive Branch policy makers;
- Developing a federal grants strategy and regularly updating the City on federal grant opportunities and issues that are pertinent to the City's legislative priorities;
- Representing the City at Congressional and Executive Branch meetings and hearings;
- Coordinating an annual trip for Carson elected officials and staff to Washington, D.C. to meet with the Congressional delegation, White House officials and key staff in the federal agencies;
- Coordinating briefings for Carson with the Congressional staff, federal agency officials

and other influential private sector political decisionmakers; and

- Helping with issues that have a federal nexus, including providing comments on federal regulations, connecting City officials to federal agency professionals and providing expertise on federal grant programs.

V. FISCAL IMPACT

Approval of this item would encumber \$60,000 from the City Manager's Office budget for Professional Services (101-50-501-100-6004).

VI. EXHIBITS

Proposed Contract Amendment No. 1 (pgs. 4 - 9)

Prepared by: Michael George, Assistant to the City Manager