



February 16, 2021

Ms. Sharon Landers
City Manager
City of Carson
701 E. Carson Street
Carson, CA 90745

Dear Ms. Landers:

As you are aware, Nationwide Environmental Services (NES) has been providing street sweeping services to the City of Carson (City) since 1995. NES is extremely proud of the service we provide and strong relationship we have shared with the City for the past 26 years. Throughout our years of partnership with the City, NES has been extremely careful of maintaining the lowest costs possible, even forgoing rate and extraordinary charges permitted under the contract which our company was awarded most recently in 2008. However, after careful review and consideration, I am submitting this letter to seek an adjustment to our rates as authorized by our agreement with the City.

Pursuant to NES' Street Sweeping Agreement at Section 2.4, as amended, NES may request an adjustment to the contract amount based upon unusual changes in the cost of providing services. Unusual changes may include changes in components of the disposal rates of street sweeping debris gathered by our sweepers. In 2008, when NES was awarded the contract (after a competitive RFP process), the price per ton to dispose street sweeping debris was \$34.00. Currently the price per ton is \$60.50 (increase of 77.94%).

Due to the increased costs in disposal rates, effective April 1, 2021, NES is kindly requesting an increase of \$4,836.25 per month (See Attachment A). This does not account for the significant savings the City has already experienced over the past 13 years as a result of NES not seeking any disposal rate adjustments. Furthermore, if NES were to transport the street sweeping debris to other transfer stations, such as, Waste Management's Transfer Station in Carson or to the Puente Hills MRF, the extraordinary adjustment request would be significantly higher as UWS (current transfer station) offers the most competitive rates (see cost analysis set forth in Attachment A).

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In addition to the above defined adjustment, the Street Sweeping Agreement at Section 2.3, as amended, authorizes each year effective July 1, a rate adjustment based upon the increase in the Consumer Price Index (CPI). Accordingly, effective July 1, 2021, NES requests a 1.5% cost of living increase per the past year's annual CPI. Attachment B shows the most recent CPI percentage change from December 2019 to December 2020.

The calculations contained in the two attachments will result in a monthly rate adjustment of \$4,836.25 (disposal rate adjustment) effective April 1, 2021 and \$1,152.06 (CPI rate adjustment) effective July 1, 2021.

As a cooperative corporate partner with the City, NES is respectfully requesting your approval of these adjustments as submitted. Thank you in advance for your consideration. If you have any questions concerning this request, please feel free to contact me at my office.

Sincerely,



Ani Samuelian
President

Attachments

ATTACHMENT A

CITY OF CARSON

Community Recycling (2008 Price Per Ton)	\$34.00
UWS - Current Price Per Ton (Current Vendor)	\$60.50
Increase Per Ton	\$26.50
Percentage Increase Per Ton	77.94%
Average Monthly Tons of Street Sweeping Debris	182.5
Monthly Tipping Fee Increase	\$4,836.25
Community Recycling (2008 Price Per Ton)	\$34.00
Waste Mgt. Carson Station - Current Price Per Ton	\$108.23
Increase Per Ton	\$74.23
Percentage Increase Per Ton	218.32%
Average Monthly Tons of Street Sweeping Debris	182.5
Monthly Tipping Fee Increase	\$13,546.98
Community Recycling (2008 Price Per Ton)	\$34.00
La Puente MRF - Current Price Per Ton	\$70.60
Increase Per Ton	\$36.60
Percentage Increase Per Ton	107.65%
Average Monthly Tons of Street Sweeping Debris	182.5
Monthly Tipping Fee Increase	\$6,679.50

ATTACHMENT B

CPI for All Urban Consumers (CPI-U)
Original Data Value

Series Id: CUURS49ASA0
 Not Seasonally Adjusted
 Series Title: All items in Los Angeles-Long Beach-Anaheim, CA, all
 Area: Los Angeles-Long Beach-Anaheim, CA
 Item: All items
 Base Period: 1982-84=100
 Years: 2010 to 2020

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annual	HALF1	HALF2
2010	224.610	224.620	225.483	225.916	226.438	225.877	225.991	226.373	226.048	226.794	225.941	226.639	225.894	225.491	226.298
2011	228.652	229.729	232.241	233.319	233.367	232.328	231.303	231.833	233.022	233.049	232.731	231.567	231.928	231.606	232.251
2012	233.441	234.537	236.941	236.866	237.032	236.025	235.776	237.222	238.104	240.111	237.675	236.042	236.648	235.807	237.488
2013	238.015	239.753	239.995	239.043	239.346	239.223	238.920	239.219	239.611	239.940	238.677	238.742	239.207	239.229	239.185
2014	239.857	241.059	242.491	242.437	243.362	243.528	243.727	243.556	243.623	243.341	241.753	240.475	242.434	242.122	242.746
2015	239.724	241.297	243.738	243.569	246.093	245.459	247.066	246.328	245.431	245.812	245.711	245.357	244.632	243.313	245.951
2016	247.155	247.113	247.873	248.368	249.554	249.789	249.784	249.700	250.145	251.098	250.185	250.189	249.246	248.309	250.184
2017	252.373	253.815	254.525	254.971	255.674	255.275	256.023	256.739	257.890	258.883	259.135	259.220	256.210	254.439	257.982
2018	261.235	263.012	264.158	265.095	266.148	265.522	266.007	266.665	268.032	269.482	268.560	267.631	265.962	264.195	267.730
2019	269.468	269.608	271.311	273.945	274.479	274.380	274.682	274.579	276.054	278.075	277.239	275.553	274.114	272.199	276.030
2020	277.755	278.657	276.589	275.853	276.842	278.121	279.899	280.116	279.366	279.947	280.102	279.560	278.567	277.303	279.832

2019 275.553
 2020 279.56
 Change Amount 4.007
 Formula 1.454167
 CPI Increase 1.50%