RESOLUTION NO. 21-059

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF CARSON, CALIFORNIA AMENDING THE CLASSIFICATION PLAN, RESOLUTION NO. 77-111, BY ADOPTING THE NEW CLASS SPECIFICATION AND SALARY RANGE FOR ECONOMIC DEVELOPMENT LIAISON AND RECLASSIFYING THE EMPLOYMENT AND BUSINESS ASSISTANT TO THIS NEW CLASSIFICATION (CITY COUNCIL)

WHEREAS, the Charter of the City of Carson provides for a personnel system to govern the preparation, installation, revision and administration of a position classification plan covering all positions in the competitive service and the preparation, installation, revision and administration of a plan of compensation corresponding to the position classification plan, providing a rate or range of pay for each class; and

WHEREAS, the Director of Human Resources and Risk Management is authorized and directed under provisions of Section 2797.3 of the Carson Municipal Code to prepare and recommend, after consultation with Department Directors, a position classification plan, including position specifications and a compensation plan which shall become effective upon approval by the City Council; and

WHEREAS, Rule III of the City of Carson Personnel Rules provides that the Director of Personnel shall be responsible for the preparation and maintenance of the classification plan, containing a compilation of job specifications for classifications in the classified service, which shall be prepared and modified only after consultation with the department directors and any affected recognized employee organization; and

WHEREAS, the City's classification plan was initially embodied in Resolution No. 77-111, as amended from time to time; and

WHEREAS, the Meyers-Milias-Brown Act (the MMBA) (Government Code§ 3500 et seq.) imposes on public employers and recognized employee organizations a "mutual obligation" to meet and confer regarding wages, hours, and other terms and conditions of employment, and thereby freely exchange information, opinions, and proposals to reach an agreement on matters within the scope of representation; and

WHEREAS, the City of Carson desires to create a new ECONOMIC **DEVELOPMENT LIAISON** classification along with an appropriate class specification and salary range for the new classification; and

WHEREAS, the City of Carson also desires to reallocate, retitle and reclassify the existing Employment and Business Assistant classification and position to the proposed new **ECONOMIC DEVELOPMENT LIAISON** classification; and

WHEREAS, the Director of Human Resources and Risk Management has consulted with the affected department heads, and has met and conferred with the representatives of the affected recognized employee organizations pursuant to the City's obligations under the MMBA, concerning the proposed new ECONOMIC DEVELOPMENT LIAISON classification and reallocation, retitle and reclassification of the Employment and Business Assistant classification and position.

NOW, THEREFORE, THE CITY COUNCIL OF THE CITY OF CARSON, CALIFORNIA, HEREBYFINDS, DETERMINES AND RESOLVES AS FOLLOWS:

- **Section 1.** The above recitals are true and correct.
- **Section 2.** The new class specification for **ECONOMIC DEVELOPMENT LIAISON** (Salary Range 332, (\$4,267 \$5,436 monthly), attached hereto as <u>Exhibit A</u>, assigned to the American Federation of State, County and Municipal Employees (AFSCME) Union, Local 809, is hereby adopted.
- Section 3. The reallocation, retitle and reclassification of the Employment and Business Assistant to the new classification of ECONOMIC DEVELOPMENT LIAISON is approved.
- **Section 4.** The City Clerk shall certify to the adoption of this resolution and deem it effective as of May 4, 2021, the same shall be in force and effect.

PASSED, APPROVED and **ADOPTED** this 4th day of May, 2021.

	MAYOR LULA DAVIS-HOLME
TTEST:	

APPROVED AS TO FORM:		
CITY ATTORNEY	Y SUNNY SOLTANI	
STATE OF CALIF	FORNIA	
COUNTY OF LOS	ANGELES	
)	
ss.CITY OF CARS	SON	
hereby certify t resolution, being City at a regular	hat the whole number of members is four; that the foregoing Resolution No. 21-059 was duly and regularly adopted by said meeting duly and regularly held on the 4th day of May 2021, and s passed and adopted by the following vote:	
AYES:	COUNCIL MEMBERS:	
NOES:	COUNCIL MEMBERS:	
ABSTAIN:	COUNCIL MEMBERS:	
ABSENT:	COUNCIL MEMBERS:	
	By:	
	Deputy City Clerk	

City Council Reso. No: 21-059 Bargaining Unit: AFSCME Local 809

FLSA: Non - Exempt

ECONOMIC & BUSINESS DEVELOPMENT LIAISON

Job Summary:

Under general direction, responsible for programs and projects designed to promote business development, retention and attraction including the promotion of Citysponsored projects and initiatives. Provides information regarding the division's services, practices and procedures.

Essential Duties and Responsibilities:

- 1. Promote economic development and improvement for businesses to the City by attracting, retaining and expanding businesses.
- 2. Plans, coordinates and administers strategies, and projects in support of economic and business development as well as the creation of incentives.
- 3. Maintains inventory of available properties for businesses to occupy including retail, industrial space and open land as well as addresses required follow-up inquiries.
- 4. Proactively communicates with Department Leadership to adhere to City preferences in business attraction.
- 5. Reviews an edits materials, including draft reports, staff reports and correspondence, minutes, memoranda, marketing flyers, forms, charts and statistical information.
- 6. Serves as liaison between staff, internal departments and the public regarding community-wide economic development initiatives.
- 7. Maintains positive customer relations and successfully resolves complaints and issues.
- 8. Assists assigned Staff for committees, commissions and boards related to Economic and Business Development.
- 9. Provides staff support to Department Leadership.
- 10. Conducts on-site interviews with selected businesses.
- 11. Performs a variety of administrative support duties, including assisting with budget preparation and monitoring.
- 12. Implements and monitors business development projects and programs, such as the business visitation, attraction and assistance programs.
- 13. Prepares written and graphic materials regarding business programs.
- 14. Participates in various business development marketing efforts, including preparations of marketing materials and staffing of marketing booths.
- 15. Makes presentations to civic groups, businesses and other organizations as required.
- 16. Performs other related duties, as assigned.

Qualification Guidelines:

A typical way to obtain the requisite qualifications to perform the duties of this class is as follows:

Education and Experience:

Minimum of Associates degree required; Bachelor's degree preferred. Two (2) years of college and two years of full-time, recent and relevant, paid administrative support work

City Council Reso. No: 21-059 Bargaining Unit: AFSCME Local 809

FLSA: Non - Exempt

experience in a professional environment, preferably related to business or economic development projects. Experience and/or education in a related field may be substituted on a year for year basis.

Knowledge of:

- Projects, program and records management.
- Research techniques and methodologies and various resources, including Internet
- Microsoft Office (Word, Excel, Powerpoint)
- Record-keeping and filing techniques.
- Modern office practices, procedures and equipment.
- Correct English usage, grammar, spelling, punctuation and vocabulary.
- Letter and report writing techniques and procedures.
- Telephone techniques and etiquette.
- Interpersonal skills using tact, patience and courtesy.
- Proofreading techniques.
- Customer service principles.
- Basic mathematical concepts/functions

Skill and/or Ability to:

- Interpret and apply relevant public policies, laws, regulations and zoning practices.
- Communicate clearly and effectively, both orally and in writing.
- Establish and maintain effective working relationships with a variety of individuals contacted in the course of work including internal staff, government officials and the public.
- Operate office equipment including personal computer and related software.
- Prepare and organize data for professional reports and/or presentations using various research resources and modern software applications including word processing, spreadsheet, presentation, and database
- Collect data and conduct analysis, and compute, interpret and compile statistics.
- Shift priorities as departmental workload demands require and meet deadlines.
- Maintain confidentiality and exercise sound judgment.

License:

Possession of a valid California Class C driver's license. Employees in this classification will be enrolled in the Department of Motor Vehicles (OMV) Government Employer Pull Notice Program which confirms possession of a valid driver's license and reflects driving record.

Physical Requirements and Working Conditions:

Employee accommodations for physical or mental disabilities will be considered on a case-by-case basis. Performance of the essential duties of this position includes the following physical demands and/or working conditions:

Require talking, hearing and vision (which may be corrected) to read small print.

City Council Reso. No: 21-059 Bargaining Unit: AFSCME Local 809

FLSA: Non - Exempt

- Require mobility of arms to reach and dexterity of hands to grasp and manipulate small objects.
- Perform work which is primarily sedentary and repetitive.
- Is subject to inside environmental conditions.
- May be required to work at a computer terminal for long periods of time.
- Off-site assignments and attendance at off-site meetings and conferences as required.
- Evenings and/or weekends as required.