

<u>FIREWORKS OVERVIEW</u>				
YEAR	2016	2017	2018	2019
NUMBER OF FIREWORKS STANDS	20	17	17	16
TABLE #1				
<u>NON-PROFIT ORGANIZATIONS</u>				
EXPENDITURES PAID TO WHOLESALER / REVENUES				
	2016	2017	2018	2019
FIREWORKS PURCHASED TO SALE	\$325,778	\$290,932	\$296,880	N/A
STATE, LOCAL TAXES	\$7,020	\$5,250	\$5,250	N/A
PROPERTY LOT RENTAL	\$43,920	\$34,700	\$38,205	N/A
SALES BOOTH RENTAL	\$6,583	\$0	\$0	N/A
FIRE EXTINGUISHERS	\$859	\$0	\$0	N/A
INSURANCE	\$26,984	\$22,447	\$20,959	N/A
CREDIT CARD MACHINE RENTAL	\$4,839	\$0	\$0	N/A
CREDIT CARD CHARGE FEES	\$5,680	\$7,783	\$8,351	N/A
DELIVERY FEES	\$700	\$0	\$0	N/A
TOTAL EXPENDITURES	\$422,363	\$361,112	\$369,645	
TOTAL FIREWORKS GROSS SALES	\$619,763	\$563,016	\$601,027	
TOTAL NET REVENUE	\$197,400	\$201,904	\$231,382	
AVERAGE NET REVENUE PER BOOTH	\$9,870	\$11,877	\$13,611	
STAND COMPARISON SALES				
HIGHEST GROSS SALES AT A STAND	\$61,448	\$74,495	\$74,252	N/A
LOWEST GROSS SALES AT A STAND	\$18,974	\$10,763	\$8,736	N/A
TABLE #2				
<u>FIREWORKS WHOLESALERS</u>				
FEES PAID TO THE CITY				
<u>TNT FIREWORKS</u>	2016	2017	2018	2019
BUSINESS LICENSE	\$160	\$161	\$164	\$168
FIREWORKS PERMIT	\$150	\$150	\$150	\$150
CITY PROCESSING/STATE FEE	\$16	\$16	\$19	\$19
WHOLESALE PERMIT	\$0	\$21,420	\$21,420	\$21,420
SAFETY SEMINAR ROOM RENTAL	\$0	\$488	\$86	\$92
GRAND TOTALS	\$326	\$22,235	\$21,839	\$21,849
<u>PHANTOM FIREWORKS</u>	2016	2017	2018	2019
BUSINESS LICENSE	\$161	\$164	\$168	\$174
FIREWORKS PERMIT	\$150	\$150	\$150	\$150
CITY PROCESSING/STATE FEE	\$16	\$16	\$19	\$19
WHOLESALE PERMIT	\$0	\$4,590	\$4,590	\$3,060
SAFETY SEMINAR ROOM RENTAL	\$0	\$37	\$19	\$13
GRAND TOTALS	\$327	\$4,957	\$4,946	\$3,416