

**Prospective Bidders**

19 Prospective Bidders

Vendor	Contact	Vendor Type	Pre-Bid	Status
<b>Michele Weisbart</b> 10640 Wellworth Avenue Los Angeles, CA 90024 United States	<b>Contact:</b> Michele Weisbart <b>Phone:</b> 310-433-1820 <b>Fax:</b> <b>Email:</b> michele@michelelidesigns.com			Bidder
<b>Strategies 360, Inc.</b> 714 W. Olympic Blvd. Suite 938 Los Angeles, CA 90015 United States	<b>Contact:</b> Areen Ibranosian <b>Phone:</b> 323-661-1100 <b>Fax:</b> <b>Email:</b> LA@strategies360.com			Bidder
<b>Press Journal Printing Co.</b> 3650 West Industrial Dr. Louisiana, MO 63353 United States	<b>Contact:</b> Gina Schilling <b>Phone:</b> 573-975-3235 <b>Fax:</b> <b>Email:</b> gina@pjprinting.com			Non-Bidder, receive communicati ons
<b>BONADA ENTERPRISES</b> 3652 EASTHAM DR. CULVER CITY, CA 90232 United States	<b>Contact:</b> FERNANDO BONADA <b>Phone:</b> 323-272-6430 <b>Fax:</b> 323-729-3916 <b>Email:</b> fernando@blueearthdp.com	HISLA,DBE, MBE,VSBE		Bidder
<b>Simpson Advertising, Inc</b> PO Box 2464 Santa Fe Springs, CA 90670 United States	<b>Contact:</b> Debbie Baker <b>Phone:</b> 562-949-9780 ext. 2 <b>Fax:</b> <b>Email:</b> debbie@simpsonadvertisinginc.com			Non-Bidder, no communicati ons
<b>Arboreta Group, LLC</b> 4231 Balboa Ave. #115 San Diego, CA 92117 United States	<b>Contact:</b> Jaime Sykes-Summerville <b>Phone:</b> 480-225-0755 <b>Fax:</b> <b>Email:</b> jaime@arboretagroup.com			Bidder
<b>Onvia, Inc.</b> 509 Olive Way Seattle, WA 98101 United States	<b>Contact:</b> Source Management <b>Phone:</b> 206-373-9500 <b>Fax:</b> <b>Email:</b> sourcemanagement2@onvia.com			Bidder
<b>Bid Ops Inc.</b> 1540 Market St. Suite 100 San Francisco, CA 94102 United States	<b>Contact:</b> Edmund Zagorin <b>Phone:</b> 202-549-2333 <b>Fax:</b> <b>Email:</b> hello@bidops.com			Bidder
<b>North America Procurement Council</b> PO Box 40445 Grand Junction, CO 81504 United States	<b>Contact:</b> Lyra De Asis <b>Phone:</b> 302-450-1923 <b>Fax:</b> <b>Email:</b> lyra@napc.me			Bidder
<b>Weber Printing Co. Inc</b> 1124 E, Del Amo Carson, CA 90746 United States	<b>Contact:</b> Rick Weber <b>Phone:</b> 310-639-5064 ext. 307 <b>Fax:</b> <b>Email:</b> Rick@weberprint.com			Bidder
<b>Linespace</b> 315 W. 9th Street, Suite 302 Los Angeles, CA 90015 United States	<b>Contact:</b> Clint Woesner <b>Phone:</b> 310-581-4400 ext. 103 <b>Fax:</b> <b>Email:</b> cwoesner@linespace.com	OTHER,DG S,MICRO		Bidder
<b>Advantage Mailing, LLC</b> 1600 N. Kraemer Blvd Anaheim, CA 92806 United States	<b>Contact:</b> Trudy Marcoux <b>Phone:</b> 714-829-2796 <b>Fax:</b> 714-632-1203 <b>Email:</b> tmarcoux@advantagepmm.com	MBE		Bidder
<b>Young Womens Christian Association of Greater Los Angeles California</b> 1020 South Olive Street 7th Floor Los Angeles, CA 90015 United States	<b>Contact:</b> Gerald Chestnut Riberio <b>Phone:</b> 213-365-2991 ext. 1336 <b>Fax:</b> 213-365-9887 <b>Email:</b> gerald.chestnutriberio@ywcagla.org			Bidder
<b>Keane Promotional Products</b> 19197 Golden Valley Road #625 Santa Clarita, CA 91387 United States	<b>Contact:</b> Addison Keane <b>Phone:</b> 661-523-7307 <b>Fax:</b> <b>Email:</b> addison.keane@keanepromotionalproducts.com	DGS		Bidder

*Exhibit 1*  
PlanetBids, Inc.

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**Prospective Bidders****I Color Printing & Mailing, Inc.**

13000 South Broadway  
Los Angeles, CA 90061  
United States

**Contact:** Sameer Khan  
**Phone:** 310-997-1452 ext. 128  
**Fax:** 310-997-1457  
**Email:** sameer@icolorprinting.net

ASA

Bidder

**Mason & Mason Real Estate Appraisers & Consultants**

2609 Honolulu Avenue, Suite 100  
Montrose, CA 91024  
United States

**Contact:** Frances Wolfe Mason, MAI  
**Phone:** 818-957-1881  
**Fax:** 818-957-1891  
**Email:** fmason@mason2.com

DGS,WBE

Bidder

**Right of Way Inc.**

150 East Arrow Hwy  
San Dimas, CA 91773  
United States

**Contact:** Andrew Gartin  
**Phone:** 909-480-3710 ext. 149  
**Fax:** 626-930-9220  
**Email:** aj@rowtrafficcontrol.com

Bidder

**SUMI PRINTING & BINDING INC.**

1139 E. JANIS STREET  
CARSON, CA 90746  
United States

**Contact:** ROLAND SUMI  
**Phone:** 310-438-5206  
**Fax:**  
**Email:** rolands@sumiprinting.com

Bidder

**Picnic Design**

421 San Vicente Blvd #A  
Santa Monica, CA 90402  
United States

**Contact:** Vesna Petrovic  
**Phone:** 310-394-5484  
**Fax:**  
**Email:** vesna@picnicdesign.org

Bidder

### Printing Companies in Carson

#### Premiere Printing and Graphics

Contact: Richard Chang

17126 S. Broadway St.

Gardena, CA 90248

Phone: (310) 527-2047

[premiere@sbcglobal.net](mailto:premiere@sbcglobal.net)

#### United Printers

Contact: David Noflin

451 E. Carson Plaza Drive, Suite 101

Carson, CA 90746

Phone: (310) 787-9707

[dn@printunited.com](mailto:dn@printunited.com)

#### Weber Printing Company, Inc. 2017

1124 East Del Amo Blvd.

Carson, CA 90746

Phone: (310) 639-5064

<https://www.weberprint.com/>

#### Elite4Print

851 E. Walnut St.

Carson, CA 90746

Phone: (888) 366-1344

<http://www.elite4print.com/eContact.asp>

#### Sumi Printing

1139 E. Janis St.

Carson, CA 90746

Phone: (310) 769-1600

<http://sumiprinting.com/>

#### Ztoone

851 E Walnut St.

Carson, CA 90746

Phone: (310) 366-1344

<https://www.ztoone.com/Index.asp>

#### Color Dynamics

1070 E. Dominguez St., # K

Carson, California 90746

Phone: (310) 764-1762

Phone: (310) 764-1496



April 17, 2019

Sander Huang  
City Clerk's Office  
City of Carson  
701 E. Carson Street  
Carson, CA 90745

**Reference: RFP - 19-003 •**  
**Community Services Guide and Carson Report Commnation Flip Book**

Dear Sander,

Thank you for considering and giving us the opportunity to quote on your job. Here is our quote as per specifications provided to us:

**Qty:** 35,500 (4 Issues)  
**Size:** 8.25 X 10.375"  
**Pages:** 52 pages (Self Cover)  
**Stock:** Cover & Text on 70# lb #3 Gloss Book  
**Ink:** Cover & Text Prints 4/4 (Full Color)  
**Bindery:** Saddle Stitch  
**Proof:** Laser or PDF  
**Packaging:** Suitable for USPS and Customer copies in boxes  
**Mailing:** Prepare 34,332 copies for saturation mailing  
**Delivery:** 34,332 copies for mailing by USPS & 1,168 copies to City Hall  
**Price:** \$9,480.00 per issue X 4 Issues = \$37,920.00

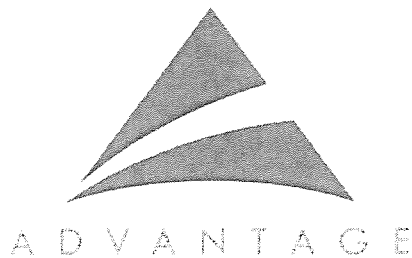
We will look forward to answering any questions you have about our services.

Again, we thank you for considering and giving us the opportunity to quote on your job.

Sincerely,

Sameer Khan  
Account Executive,  
iColor Printing & Mailing, Inc.

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## Quote

1600 N. Kraemer Blvd.  
Anaheim, CA 92806

Phone: (714) 538-3881 · Fax: (714) 632-8534

Accounts Payable

**City of Carson**

701 East Carson St

Carson, CA 90745

**Ph:** 310.952.1758

**Fax:**

**Quote** 189973.

**Date** April 8, 2019

### Project

City Guide - Summer 2019

52 pg book - self cover

4/4, 70# #3 gloss book

Stitch & trim to 8-1/4 x 10-3/8

1,168 Carton pack - OFFICE COPIES - FOB: Advantage -

Hold for EDDM Mailing JOB

**Quantity of** 35,500

Services	Quantity	Setup	Rate	per	Price
**Printing - Pmt- 16pg sig -FW	35,500		\$106.87	/m	\$3,793.83
**Printing - Pmt- 16pg sig -FW	35,500		\$99.81	/m	\$3,543.23
**Printing - Pmt- 16pg sig -FW	35,500		\$99.81	/m	\$3,543.23
**Printing - Pmt- 4pg 2up -HW	35,500		\$46.76	/m	\$1,659.91
**Printing - Bindery	1		\$1,002.51	/m	\$1,002.52
			6.81		

**Total Cost for Services** **\$13,542.72**

**Total Estimated Project Cost** 35,500 **Unit Price:** \$0.3815 **\$13,542.72**

**Quotation SUBJECT to re-quote upon receipt of customer artwork, film or mail piece. Postage MUST be received prior to drop. Actual postage may vary from estimate.**

Due to market conditions the paper prices included in this quotation are based on current prices, and are subject to adjustment and availability at the time the paper stock is shipped from the mill. Any price increase will be reflected with an adjustment to this proposal or on the invoice rendered to you. **Over/under run of 5%** shall constitute an acceptable delivery and be billed accordingly. Print pricing does NOT include sales tax if applicable. Prices based on the information received at the time of the quote and are subject to change upon the receipt of the artwork..

Customer Signature: \_\_\_\_\_ Submitted by: Trudy Marcoux Sales Rep.

Title: Account Executive By: \_\_\_\_\_ Authorized Officer  
**Trudy Marcoux**  
Account ManagerSales

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## Quote

1600 N. Kraemer Blvd.  
Anaheim, CA 92806

Phone: (714) 538-3881 · Fax: (714) 632-8534

Martha Ceja

**City of Carson**

701 East Carson St

Carson, CA 90745

Ph: 310.952.1758

Fax:

**Quote** 189972.

**Date** April 8, 2019

**Project**

Simplified Mail - Spring / Summer - 2019

Generate simplified facing slips and apply to bundles

FOB: 2 deliveries 1 to Long Beach PO and one to Los Angeles PO

PRINTING JOB #156455

Material in warehouse

**Quantity of** 34,332

Services	Quantity	Setup	Rate	per	Price
DP-Additional Versions or Drops	1		\$50.00	ea	\$50.00
DP EDDM/Simplified Paperwork	34,332	\$25.00	\$3.61	/m	\$148.80
Deliver to Long Beach SCF	2		\$250.00	ea	\$500.00

**Total Cost for Services** **\$698.80**

**Total Estimated Project Cost** 34,332 **Unit Price:** \$0.0204 **\$698.80**

**Quotation SUBJECT to re-quote upon receipt of customer artwork, film or mail piece. Postage MUST be received prior to drop. Actual postage may vary from estimate.**

Due to market conditions the paper prices included in this quotation are based on current prices, and are subject to adjustment and availability at the time the paper stock is shipped from the mill. Any price increase will be reflected with an adjustment to this proposal or on the invoice rendered to you. **Over/under run of 5%** shall constitute an acceptable delivery and be billed accordingly. Print pricing does NOT include sales tax if applicable. Prices based on the information received at the time of the quote and are subject to change upon the receipt of the artwork..

Customer Signature: \_\_\_\_\_ Submitted by: Trudy Marcoux Sales Rep.

Title: Account Executive By: \_\_\_\_\_ Authorized Officer  
**Trudy Marcoux**  
Account ManagerSales

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**Appenix D - "RESERVED" - Cost Proposal**

**City of Carson  
RFP 19-003  
Community Services Guide and Carson Report Combination  
2019 through 2022**

**YWCA GREATER LOS ANGELES**

<b>PRINTING</b>	<b>Qty.</b>	<b>Cost</b>	<b># of Publications</b>	<b>Totals</b>
4 Issues per year - 2019 - 2022 Community Services Guide and Carson Report Combination 8.25"X10.375" 52 pages (including Cover), 4/4 on 70lb #3 Gloss Book, Finishing: Saddle-Stitch	35,500	\$ 22,025	12	\$ 264,300
<b>MAILING SERVICES</b> Inkjet and mail (postage not included)	34,332	\$ 23,633	12	\$ 283,596
				<hr/> <b>\$ 547,896</b> <hr/>