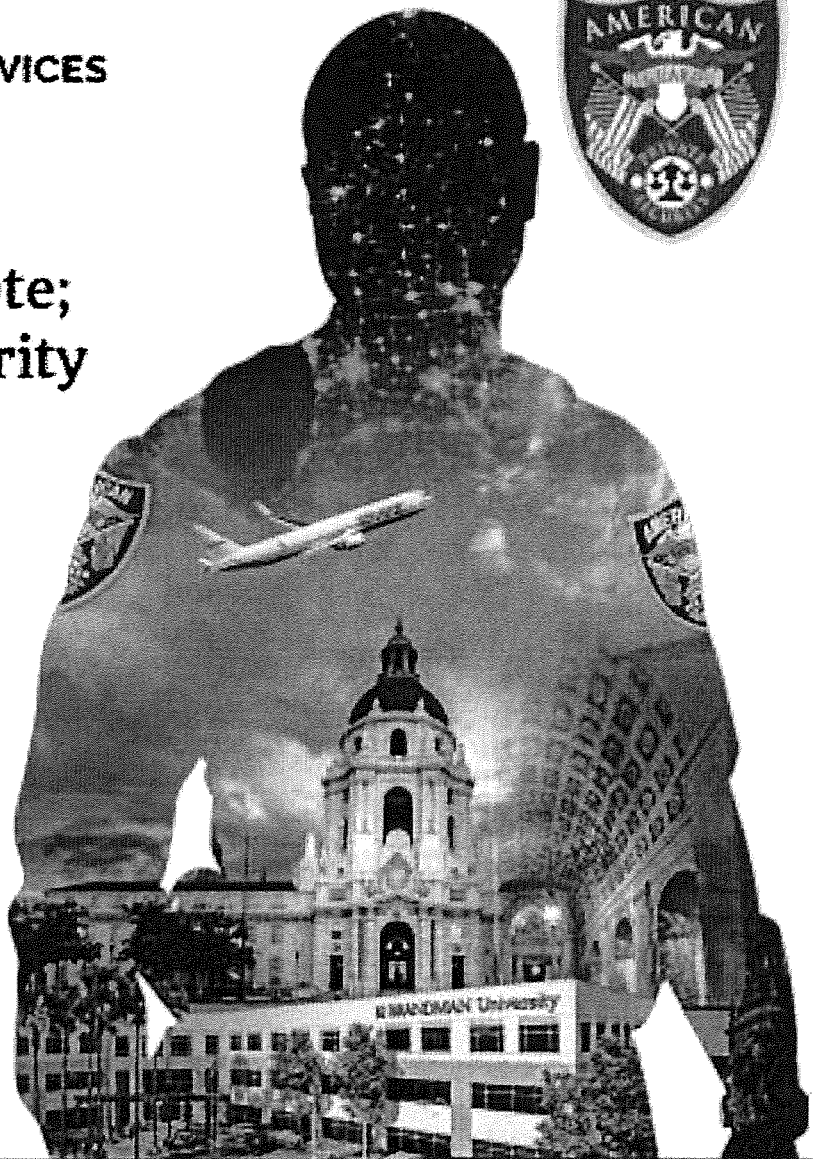


## AMERICAN GUARD SERVICES



### Response to Request for Quote; Additional Security Services for the City of Carson



#### Submitted to:

City of Carson  
Attn: Kenneth McKay  
Public Safety Manager  
kmckay@carson.ca.us

#### Submitted by:

American Guard Services, Inc.  
Joseph Lopez, Regional Manager  
1125 W. 190th Street,  
Gardena, CA 90248  
310-645-6200 Office | 424-213-4198 Direct  
310-561-4169 Cell  
jlopez@americanguardservices.com



EXHIBIT NO. 1



## AMERICAN GUARD SERVICES

(310) 645-6200  
americanguardservices.com

National HQ : 1125 W. 190th St.  
Gardena, CA 90248



Licensed  
Nationwide  
April 8<sup>th</sup>, 2019

City of Carson  
Attn: Kenneth McKay  
Public Safety Manager  
kmckay@carson.ca.us

### Re: Request for Quote

American Guard Services, Inc. (AGS) appreciates this opportunity to provide the City of Carson ("the City") with additional security services. We believe the assembled pricing sheet below will provide a detailed overview of what we offer in light of the City's request, and hope the City keeps in mind the exceptional performance we have provided them for many years.

### Statement of Continued Commitment

We have a nationwide reach but a local focus – especially in Carson, near the heart of our corporate operations. The firm continually meets the needs of our public sector and municipal clients, including the City itself, by matching the field-tested durability of law enforcement. Furthermore, the City's proximity to AGS's National Corporate Headquarters (formerly in Carson, now in Gardena) has already proved advantageous in supporting the City's needs and exceeding their expectations, and will continue to do so as we expand and reinforce our existing partnership.

Our proximity is key to our high availability, which will be constant with the support of our *24-Hour Communications and Dispatch Office* – a State-of-the-Art, multi-million dollar system housed in our Gardena office. Continuous communication will bring continuous coverage of City sites, along with the responsiveness needed to adapt in an evolving security environment while maintaining our commitment to the same high standards; this is our pledge.

AGS acknowledges the City's right to further extend or modify the Scope as it sees fit. Our financial strength, guard capacities, and local presence allow us to welcome these future modifications.

Respectfully,

### Joseph Lopez, Regional Manager

American Guard Services  
1125 W. 190th St. Gardena, CA 90248  
310-645-6200 Office | 424-213-4198 Direct | 310-561-4169 Cell  
jlopez@americanguardservices.com

## Price Proposal

Period of performance	Security officer bill rate	Weekly hrs	Weekly cost	# of weeks	Total cost for period	Notes
05/01/19-05/31/19	\$ 16.25	88.00	\$ 1,430.00	4.00	\$ 6,240.00	Period is 4 weeks and 2 days; the last day is a Friday (05/31/19)
06/01/19-05/31/20	\$ 18.47	88.00	\$ 1,625.36	52.00	\$ 84,518.72	1 year
06/01/20-05/31/21	\$ 20.68	88.00	\$ 1,819.84	52.00	\$ 94,631.68	1 year

- ❖ Overtime rates will only be billed when generated and approved by the customer
- ❖ 24-Hour Dispatch, in house

*Includes the following benefits to our employees:*

- Medical Insurance, with a monthly employee contribution
- Dental Insurance, with a monthly employee contribution
- Paid Training