

Prepared For:

Zach Wulf

Ford of Escondido1717 Auto Park Way
Escondido, CA 92029**BUYER'S CHOICE**

Date: 3/1/2017

Time: 3:45:31 PM

Carson, CA 90749-1516

H: 310-830-7600 C: 424-477-7313 W: 310-830-7600

Email: zwulf@carson.ca.us

* Dealer Added Accessories: No Options Listed

Retail payments are an estimate and may vary among lending institutions. Tax rules may vary per state.
The final terms of your loan may differ depending on the actual terms of the financial institution's
acceptance and are negotiable. Retail Net Sales Price is based on 0 down payment.

VEHICLENew 2016 FORD C-MAX HYBRID P5A 5dr HB
SE

Color L4/Kona Blue

Stock No: GL120611

VIN: 1FADP5AUXGL1

Mileage: 28611
7**PURCHASE OPTION**

Retail Price \$25,045.00

Preferred Customer Disc. \$1,658.00

Rebate \$3,000.00

Adjusted Selling Price \$20,387.00

Trade-in Value \$0.00

Trade Difference \$20,387.00

Options* \$0.00

Service Contract \$0.00

Sales Subtotal \$20,387.00

Tax \$2,053.37

Doc Fee \$80.00

Electronic Filing \$29.00

FlatAddCountyFee \$11.00

Reg \$222.00

Smog Abatement Fee \$20.00

Tire Fee \$8.75

Trade Payoff \$0.00

Remaining Balance \$22,811.12

NO TRADE-IN

EXHIBIT NO. 2

11

AutoNation

Prepared for: **Zack W**

City Of Carson
 Carson, CA 90745
 Day: 424-477-7313
 Email: ZWULF@CARSON.CA.US

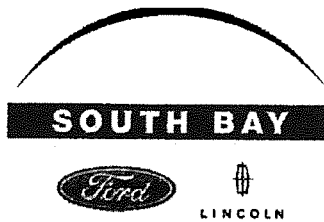
Date: 2/13/2017 3:23:44 PM
 ID: 61697151-2140141788
 Manager: Belikow, Roland
 Salesperson: Belikow, Roland

VEHICLE			No Trade-In
Vehicle: 2017 FORD C-MAX HYBRID * 5dr HB SE			
Stock #:			
VIN:			
Miles: 0			
PURCHASE OPTION			No Trade-In
Vehicle Price:		\$24,995.00	
AutoNation Savings:		\$2,819.00	
AutoNation Price:		\$22,176.00	
Sales Tax (estimate):		\$1,947.40	
Tire/Battery/MVWEA:		\$8.75	
Documentation Fee:		\$80.00	
Balance Due (estimate):		\$24,212.15	

Ask how you can protect your vehicle tomorrow with a Vehicle Service Contract today! This menu is provided to you, our customer, to assist you in better understanding the financial options available. Amounts above are ESTIMATES ONLY and may vary based on approved credit, applicable taxes, vehicle selection, trade value(s), estimated payoff, eligibility for rebates and other factors particular to your transaction. Final payments and terms may vary. Customer agrees to pay the difference, if any, in the amount of the trade lien payoff.

x _____
 Buyer Date

x _____
 Sales Manager Date



2/14/2017

City of Carson
ATTN: Zachary Wolf
Purchasing Division
701 E. Carson Street
Carson, CA 90745

Request For Quote: 2017 Ford C-Max Hybrid SE

Selling Price	\$23,255.00
Sales Tax 8.75%	\$2,034.81
License Fee	Exempt
Tire Fee	\$7.00

Total Price \$25,296.81 / Vehicle

(3) \$75,890.43

Term: Net 30 Days

Delivery: 5 to 10 Days

Thank you,

A handwritten signature in black ink that reads "Truman Williams".

Truman Williams
Fleet & Municipal Sales Manager
P 310-706-6082
F 310-706-6083