

May 16, 2016

Mr. Ken Farfsing City Manager City of Carson 701 E Carson Street Carson, CA 90745

Re: Revised 2016 Commercial Rate Adjustment

Dear Mr. Farfsing:

Waste Management deeply appreciates the long partnership that we have enjoyed with the City of Carson and is excited about some new program ideas that we are developing with the team in Public Works.

Please find enclosed our revised request resulting from our conversation of April 27, 2016. This letter serves as the official submission of the rate adjustment request for the 2016/2017 Commercial Rates pursuant to Article 6 of the Integrated Commercial and Industrial Waste Management Services Agreement (Agreement). Calculations are attached for your review and approval.

WM is requesting a rate adjustment of 6.29% in accordance with the calculations in Article 6 of the Agreement. Additionally, we recognize that there are contractual rate adjustments from the last two years that were not completed and that WM is holding in abeyance. They are not part of this rate adjustment request. We look forward to continuing to work with the City on a separate track to determine the resolution to these.

As a company, we are dedicated to making a difference for the environment and the communities that we serve. With the City's approval, we will implement these adjustments effective July 1, 2016.

Thank you for your favorable consideration. Please let me know if you have any questions.

Sincerely,

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Manager, Community and Municipal Affairs

CC: Maria Slaughter Robin Wilson Doug Corcoran Frank Guercio Kim Ohrt



City of Carson Commercial/Industrial Rates

Effective 7/1/16 - 6/30/2017

Standard Bin Rates

	Collections per Week						
Bin Size	1x	2x	3x	4x	5x	6x	7x
2 cubic yards	\$158.53	\$283.91	\$402.07	\$525.66	\$631.33	\$786.65	\$951.21
3 cubic yards	\$172.91	\$344.27	\$491.66	\$645.95	\$781.32	\$971.48	\$1,174.82
4 cubic yards	\$239.94	\$402.06	\$578.53	\$763.41	\$926.06	\$1,153.72	\$1,396.39
6 cubic yards	\$300.71	\$517.62	\$752.28	\$998.33	\$1,215.49	\$1,518.23	\$1,839.50
Optional Services:							<u> </u>
Locking Lids	\$15.30	\$24.30	\$33.97	\$44.11	\$52.93	\$65.44	\$79.48
Scout Service	\$50.97	\$94.44	\$141.57	\$191.11	\$235.17	\$295.98	\$366.10
Push-Out Service	\$38.23	\$67.45	\$99.10	\$132.32	\$161.68	\$202.55	\$249.34
Franchise Fee incl.	10%	15.00%	19.00%	22%	22%	26.40%	26.40%

Compactor Bin Rates to be @ 150% of the standard bin rates.

Roll-off Rate \$310.67 per pull and \$81.43 per ton disposal (10% franchise fee on pull-rate only)

Roll-Off compactor rate \$324.75 per pull and \$81.43 per ton disposal (10% franchise fee on pull-rate only)

