



T&G Global, LLC | DBA St. Nick's Christmas Lighting & Décor  
6861 Walker Street, La Palma, CA. 90623 | (562) 438-0017 | St-Nicks.com  
License #990427

August 16, 2023

City of Carson  
Purchasing Division  
710 E. Carson Street  
Carson, CA 90745

**RE: RFP 23-022 Holiday Decorations & Street Banners**

City of Carson Purchasing Division & City Council,

I am writing on behalf of T & G Global LLC, trading as St Nick's Christmas Lighting & Decor, to express our enthusiastic interest in submitting a proposal in response to Request for Proposal (RFP) 23-022 for holiday decorations and street banners within the City of Carson. Our commitment to excellence and proven track record makes us an ideal partner to continue providing festive and captivating holiday decor for the city.

Having had the privilege to serve the City of Carson under the previous three-year contract from 2020 to 2022, we take pride in the exceptional service we delivered. Our installations were executed promptly, with meticulous attention to detail, and we maintained seamless communication with your esteemed staff throughout the process. Our team's dedication to quality and customer satisfaction has consistently resulted in a festive holiday atmosphere that brings joy to residents and visitors alike.

In response to the outlined scope of work, our proposal presents three distinct decor packages that encapsulate the spirit of the holiday season while meeting all the city's specific requirements. We understand that each décor package is designed to resonate with different aspects of the community, and we are excited to offer options that cater to diverse preferences. It is our belief that our palettes – all offered at the competitive rate of \$157,894 – will bring vibrancy and elegance to the City of Carson during the holiday season.

What sets us apart is our team's extensive experience and expertise. With over 25 years in the holiday lighting and decoration industry, St Nick's Christmas Lighting & Decor has honed its craft to perfection. Our lead installers boast an average of over 10 years of dedicated service with our company, ensuring a level of skill, precision, and creative flair that is unparalleled. Our commitment to excellence is not just a slogan but a core principle that guides every aspect of our work. In addition, T & G Global, can meet all insurance requirements set by the City of Carson.



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As we eagerly anticipate the opportunity to continue our partnership with the City of Carson, we want to assure you that, should we be awarded the contract, our commitment to timely, efficient installations, clear and consistent communication, and impeccable service will remain steadfast.

Thank you for considering our proposal. We are eager to discuss any details or answer any questions you may have. Please feel free to contact me directly at [Daniel@st-nicks.com](mailto:Daniel@st-nicks.com) or (562)-438-0017. We look forward to the possibility of continuing to bring holiday magic to the City of Carson for the next three years and beyond.

Sincerely,

A handwritten signature in black ink that reads "Daniel Christenson".

Daniel Christenson,  
Director of Sales  
[Daniel@st-nicks.com](mailto:Daniel@st-nicks.com)  
(562) 438-0017

# T & G Global, LLC

6861 Walker Street  
La Palma, CA 90623

## *LLC Resolution*

The following resolution is hereby adopted by all members of T & G Global, LLC:

**Resolved**, that Allen Wade Francis as managing member, Nicholas Adams as managing member, and/or Daniel Christenson as Director of Sales are hereby authorized to enter into contracts on behalf of T & G Global, LLC; and to sign all associated documents. Only one signature is required to bind T & G Global, LLC unless more signatures are required by the client. This resolution is valid for two years from the date stated below.

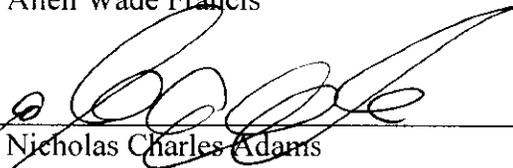
This resolution is adopted May 1, 2023 and acknowledged by all members.



Allen Wade Francis

5/1/23

Date



Nicholas Charles Adams

5/25/23

Date

# RFP 23-022: Holiday Decorations & Street Banners



**PREPARED FOR : CITY OF CARSON -  
PURCHASING DIVISION**

710 E. Carson Street  
Carson, CA 90745

8/16/2023

PROPOSAL PRESENTED BY:  
DANIEL CHRISTENSON - DIRECTOR OF SALES

PROPOSAL DESIGNED BY:  
STEPHANIE ESCOBAR - CREATIVE DIRECTOR

All rendering artwork, photos, and  
design concepts are property of:



# Company Information

Wade Francis: Chief Financial Officer

Brenda Sheridan: Director of Operations

Daniel Christenson: Director of Sales

Stephanie Escobar: Creative Director

Jovany Villela: Account Executive

Bryce Eskes: Account Executive

Bret Green, PE, PMP: Structural Engineer

Alonso Salazar: Senior Installer

Carlos Vasquez: Senior Installer

- Founded 1998 business, dba St. Nick's (25 years)
- T&G Global, LLC (CA)
- Tax ID #68-0636192
- 14 full-time employees, 30-45 seasonal staff
- B-General Building Contractor #990427
- Certified Small Business Supplier #1626660
- County of Los Angeles Small Business Enterprise (LSBE) Vendor #16942501
- Business Address: 6861 Walker Street, La Palma, CA 90623
- Telephone: (562) 438-0017
- Contact Name: Daniel Christenson, Director of Sales
- Website: [www.St-Nicks.com](http://www.St-Nicks.com)



**NICHOLAS ADAMS**

Founder  
Designer  
Legal Compliance



*St. Nick's*<sup>®</sup>  
CHRISTMAS LIGHTING & DÉCOR

## Project Approach & Scope of Services

St. Nick's comprehensive proposal is structured around three intricately crafted themes and decor packages, affording the city a diverse array of options to suit their preferences and requirements. This multifaceted approach underscores St. Nick's commitment to providing a truly customized experience that resonates with the city's vision. Emphasizing safety as a paramount concern, St. Nick's demonstrates its dedication by mandating the use of personal protective equipment and harnesses for all employees engaged in roofing and lift equipment tasks. This unwavering focus on safety not only safeguards the well-being of the workforce but also aligns seamlessly with the city's commitment to ensuring a secure working environment.

Furthermore, St. Nick's brings to the table an invaluable asset - three years of first-hand experience in meticulously servicing the very contract at hand. This wealth of experience has enabled St. Nick's to develop a profound understanding of the intricacies that define the City of Carson's properties. This in-depth familiarity empowers them to navigate the unique nuances of each property efficiently and effectively, minimizing potential challenges and streamlining operations. By leveraging this accumulated knowledge, St. Nick's aspires to not only meet but exceed the city's expectations, demonstrating a level of expertise that is second to none.

In summary, St. Nick's holistic approach amalgamates innovative thematic choices, unwavering safety protocols, and a proven track record of successful contract service. Their dedication to providing tailored experiences, along with a steadfast commitment to safety, reflects a harmonious blend of creativity and responsibility. Backed by years of experience, St. Nick's is primed to embark on this project, poised to deliver an exceptional outcome that seamlessly encapsulates the city's vision while upholding the highest standards of safety and efficiency.

# CITY OF CARSON 2023 TREE WRAPS

City of Carson



Community Center

Carson City Hall

City Hall

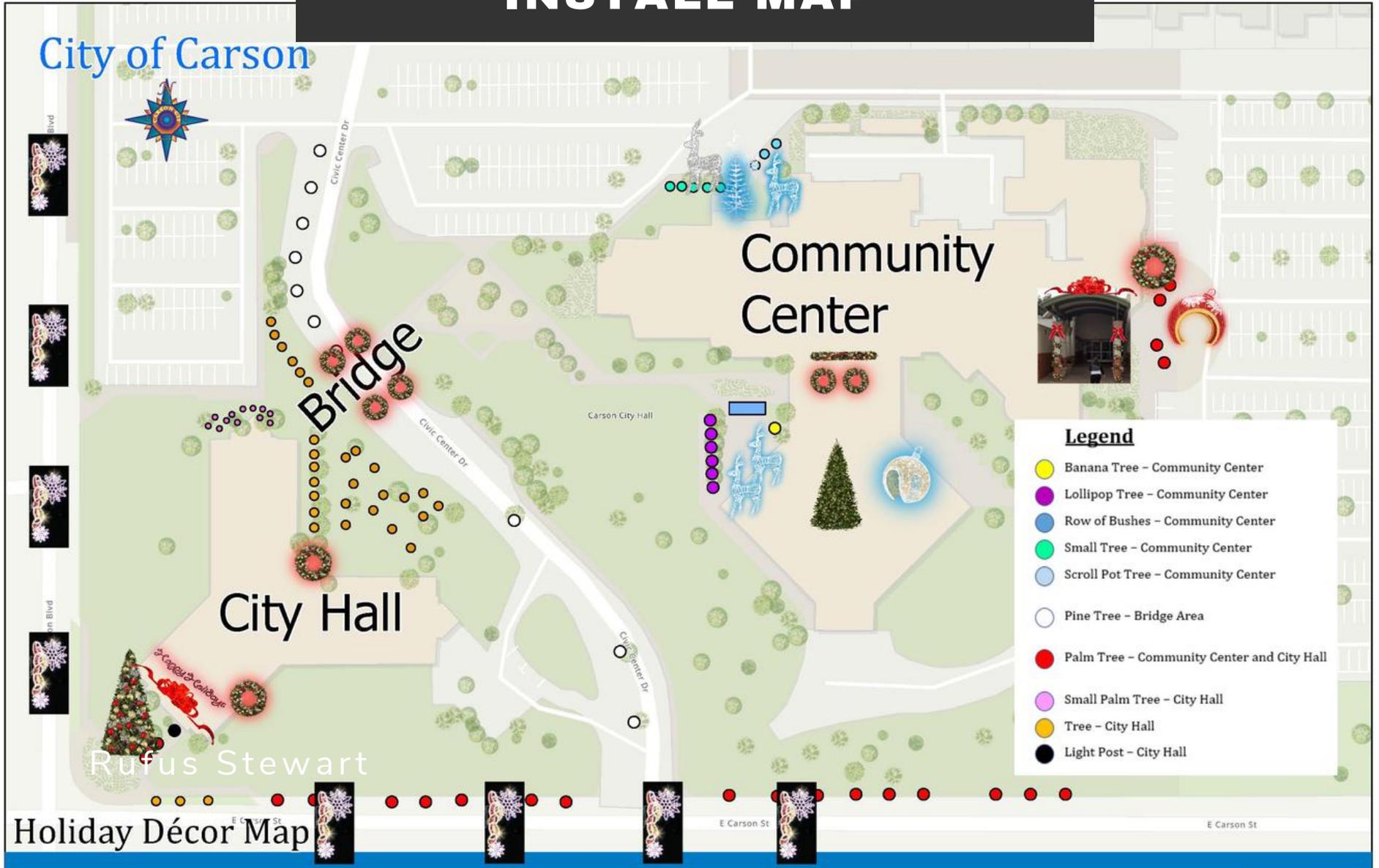
Rufus Stewart

Holiday Décor Map

### Legend

- Banana Tree - Community Center
- Lollipop Tree - Community Center
- Row of Bushes - Community Center
- Small Tree - Community Center
- Scroll Pot Tree - Community Center
- Pine Tree - Bridge Area
- Palm Tree - Community Center and City Hall
- Small Palm Tree - City Hall
- Tree - City Hall
- Light Post - City Hall

# CITY OF CARSON FULL SCOPE INSTALL MAP



# Decor Package - Option #1



## CLASSIC CHRISTMAS



RED



BURGUNDY



GOLD

A timeless classic look with a mix of red, burgundy and gold ornaments and florals. The decor package which was a City of Carson favorite for three holiday seasons from 2020-2022.

## Decor Package - Option #2



SILVER



RED



WHITE

A fun, traditional red and white Holiday decor package. A St Nick's staple, Red, White and Silver ornament packages remind us all of the spirit of the holidays.

# Decor Package - Option #3



BLUE



GREEN



GOLD

A decor package designed especially with the City of Carson. A nod to the city colors integrates the blue, green and gold found in the city's seal into a beautiful blend of ornaments and florals for all greenery.

# AREA 1 - COMMUNITY CENTER - EAST ENTRANCE

## **Proposed Scope:**

- 72" decorated and LED lit wreath with red bow (Qty. 1)
- Medium palm trees wrapped at center with 700 LED warm white light (Qty. 4)
- 18FT lighted and decorated garland with red bow on pillars (Qty. 10)
- Medium warm white palm tree wraps; fronds lighted with green mini lights; crown wrapped in red (Qty. 4)
- 5FT lighted and red bow on awning (Qty. 1)
- 12FT lighted walk-thru ornament (Qty. 1)

# Option #1



12FT Walkthrough Ornament with Red and Cool White Lights  
10FT Lighted Red Bow  
Garland Decorated with Red, Burgundy and Gold Ornaments  
Trees Illuminated with Warm White, Red and Green LED Mini Lights

## Option #2 - Candy Cane Lane



12FT Walkthrough Candy Cane Archway  
10FT Lighted Silver Bow  
Garland Decorated with Red, White and Silver Ornaments  
Trees Illuminated with Warm White, Red and Green LED Mini Lights

## Option #3 - Carson Holiday



12FT Ornament Arch with Warm White LED Lights

10FT Lighted Gold Bow

Garland Decorated with Blue, Green and Gold Ornaments topped with a Gold Bow

Trees Illuminated with Warm White, Blue and Green LED Mini Lights

# AREA 2 - COMMUNITY CENTER - NORTH EAST ENTRANCE

## **Proposed Scope:**

- 275FT LED C9 perimeter lighting (Qty. 1)
- Small bushes with LED mini lights (Qty. 6)
- Small tree trunks and branches wrapped with mini lights (Qty. 6)
- Small scroll potted trees wrapped with mini lights (Qty. 3)
- 6FT winter wonderland scene with reindeer in grassy/bush area (Qty. 1)
- Small trees wrapped (Qty. 4)

# Option #1



Warm White Eave Lighting (275FT)  
Warm White Lights in the bushes & Small Trees  
Small Trunk Wrapped with Warm White LED Lights  
6FT cool white LED Deer (Qty. 2) and 8FT cool White LED Branch Trees  
6FT wreath decorated with Red, Burgundy & Gold ornaments.

## Option #2 - Candy Cane Lane



Red/Cool White Eave Lighting (275FT)  
Cool White Lights in the bushes & Small Trees  
Small Trunk Wrapped with Red/Cool White LED Lights  
12FT & 9FT geometric tree and 3FT Red Tinsel Ornaments  
6FT wreath decorated with Red, White & Silver ornaments.

## Option #3 - Carson Holiday



Cool White Eave Lighting (275FT)

Cool White Lights in the bushes & Small Trees

Small Trunk Wrapped with Cool White LED Lights

12FT Walkthrough Snowflake Photo Op and 6FT lighted reindeer

6FT wreath decorated with Blue, Green and Gold ornaments.

# AREA 3 - COMMUNITY CENTER - NORTHEAST LOBBY

## **Proposed Scope:**

- 6.5FT Live Tree purchase, install and removal - no decorations



# AREA 4 - COMMUNITY CENTER - ATRIUM

## **Proposed Scope:**

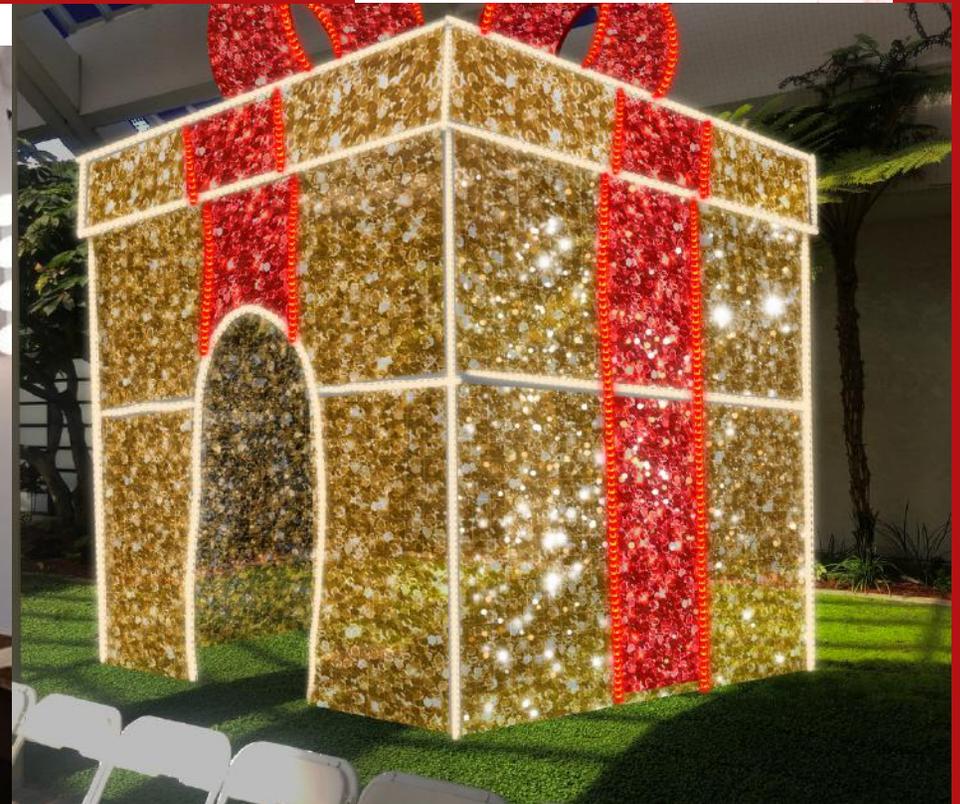
- Small tree trunks and branches wrapped with mini lights (Qty. 8)
- 60" decorated and LED lit wreath with red bow (Qty. 1)
- 9FT garland swags with gold bows (5 qty)
- 6FT lighted reindeer on west grass area (Qty. 3)
- 90"x20" LED lighted scrolls on each column (Qty. 8)
- 36" lighted tear drop sprays with bows (Qty. 16)
- New custom holiday vinyl banners \*\*Install Only - Banners Purchased by City in 2021\*\* (Qty. 8)
- 12FT lighted walk-thru ornament (Qty. 1)
- 20FT LIVE tree purchase, install and removal - no decorations (Qty. 1)

# Option #1



- Small Trunks of trees wrapped with warm white LED Lights
- 60" wreath lit with warm white LED lights and decorated with Red, Burgundy and Gold ornaments
- 9FT Garland decorated with red, burgundy and gold ornaments and gold bows
- 6FT LED Reindeer in Grass Area
- 90" x 20" LED Lighted Scrolls on pillars
- 36" Tear Drops decorated with Red, Burgundy and Gold ornaments
- Installation of City Owned custom banners
- 12FT lighted walkthrough ornament with LED lights and gold tinsel

# Option #2 - Candy Cane Lane



- Small Trunks of trees wrapped with warm white LED Lights
- 60" wreath lit with warm white LED lights and decorated with Red, white and Silver ornaments
- 9FT Garland decorated with red, white and silvers ornaments and red bows
- 6FT LED Reindeer in Grass Area
- 90" x 20" LED Lighted Scrolls/Snowflakes on pillars
- 36" Tear Drops decorated with Red, White and Silver ornaments
- Installation of City Owned custom banners
- 12FT lighted walkthrough gift box with warm white lights and red ribbon

## Option #3 - Carson Holiday



- Small Trunks of trees wrapped with warm white LED Lights
- 60" wreath lit with warm white LED lights and decorated with Blue, Green and Gold ornaments
- 9FT Garland decorated with Blue, Green and Gold ornaments and gold bows
- 6FT LED Reindeer in Grass Area
- 90" x 20" LED Lighted Scrolls on pillars
- 36" Tear Drops decorated with Blue, Green and Gold
- Installation of City Owned custom banners
- 12FT lighted walkthrough star motif

# AREA 5 - COMMUNITY CENTER - PATIO A COURTYARD

## **Proposed Scope:**

- Small tree trunks wrapped with branches (Qty. 2)
- Medium lollipop tree trunks wrapped with mini lights (Qty. 6)
- Small bushes with LED mini lights (net lighting, approx. 20 nets) (Qty. 20)
- Large banana tree trunk wrapped with mini lights (Qty. 1)

# Option #1



All greenery and bushes wrapped using traditional warm white LED mini lights

## Option #2 - Candy Cane Lane



All greenery and bushes wrapped using traditional a mix of Cool White and Red LED mini lights

# Option #3- Carson Holiday



All greenery and bushes wrapped using traditional a mix of Green, Blue and Warm White LED lights

# AREA 6 - CITY HALL - FOUNTAIN AREA

## **Proposed Scope:**

- Custom holiday music system player (Qty. 1)
- 24FT Light and decorate live tree(Qty. 1)
- 24FT LIVE tree purchase, install, and removal (Qty. 1)
- 12FT Decorated and lit wreath with large red bow (Qty. 1)
- Medium palm tree trunks wrapped with mini lights (Qty. 4)
- Medium palm trees with RGB up lights (Qty. 4)
- Medium light posts wrapped with lit garland and red bows (Qty. 2)
- Small bushes with LED mini lights (net lighting, approx. 10 nets) (Qty. 5)
- 10FT giant lighted red bow on top of city hall building (Qty. 1)
- 20FT Lighted "Happy Holidays" sign (Qty. 1)
- Medium palm tree fronds lighted with green mini lights (Qty. 4)

# Option #1



- 24FT live tree lit with warm white LED lights and decorated with Red, Burgundy and Gold Ornaments
- 12FT wreath decorated with Red, Burgundy and Gold ornaments
- Medium palms and bushes wrapped with warm white LED lights, medium palms with red up-lights and green LEDs in the fronds
- Medium light poles wrapped with garland decorated with Red, Burgundy and Gold ornaments
- 10FT giant red lighted bow on City Hall
- 20FT Red "Happy Holidays" Skyline

# Option #2 - Candy Cane Lane



- 24FT live tree lit with warm white LED lights and decorated with Red, White and Silver ornaments
- 12FT wreath decorated with Red, White and Silver ornaments
- Medium palms and bushes wrapped with warm white LED lights, medium palms with red LEDs on the crown and green LEDs in the fronds
- Medium light poles wrapped with garland decorated with Red, White and Silver ornaments
- 10FT giant Silver lighted bow on City Hall
- 20FT Red "Happy Holidays" Skyline

# Option #3 - Carson Holiday



24FT live tree lit with warm white LED lights and decorated with Blue, Green and Gold ornaments

12FT wreath decorated with Blue, Green and Gold ornaments

Medium palms and bushes wrapped with warm white LED lights, medium palms with green LEDs on the crown and blue LEDs in the fronds

Medium light poles wrapped with garland decorated with Blue, Green and Gold ornaments

10FT giant Gold lighted bow on City Hall

20FT Gold "Happy Holidays" Skyline

# AREA 7 - CITY HALL MAIN ENTRANCE

## Proposed Scope:

- 60" decorated and lit wreath with bow (Qty. 1)
- Medium tree trunks wrapped with mini lights (left of pathway) (Qty. 7)
- Medium tree trunks wrapped with mini lights (right of pathway) (Qty. 3)
- Medium tree trunks wrapped with mini lights (left side of building) (Qty. 14)
- 9FT stairs inside City Hall leading to Council Chambers garland with lights (Qty. 2)
- C9 lights glued to archway of city hall entrance (Qty. 4)
- C9 lights affixed to the angled pillars on the side of the building (Qty. 10)
- 2FT animated lighted snowfall topper for live tree (Qty. 1)
- 14FT LIVE tree purchase, install and removal -no decorations (Qty. 1)

# Option #1



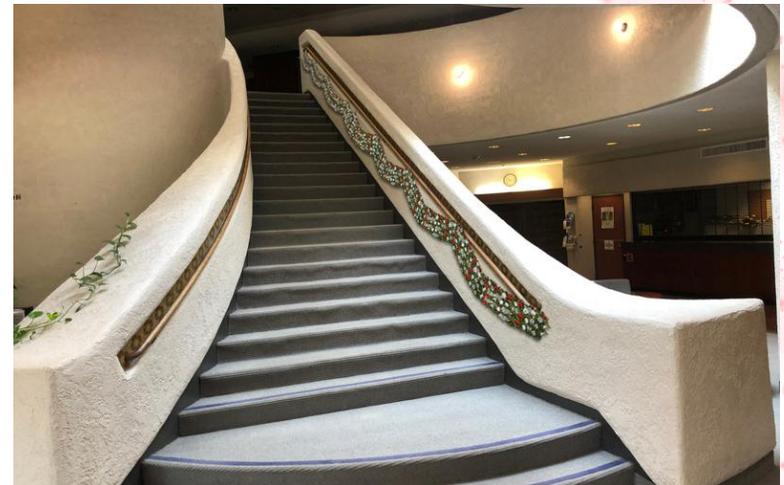
60" Wreath with warm white lights decorated with Red, White and Silver ornaments

Interior Garland decorated with Red, White and Silver ornaments

Warm white C9 lights installed on the eave of city hall

Mix of red and warm white LED lights on all medium trees

# Option #2 - Candy Cane Lane



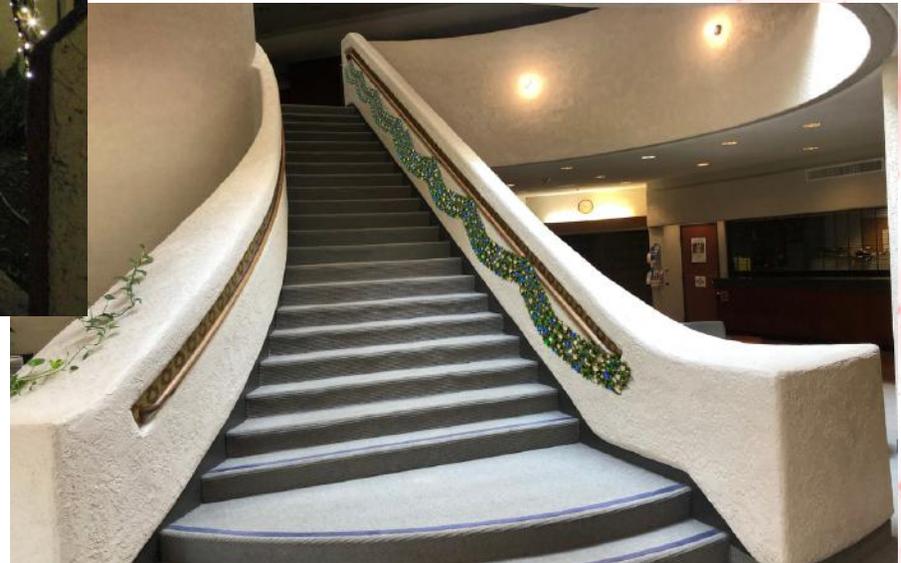
60" Wreath with warm white lights decorated with Red, White and Silver ornaments

Interior Garland decorated with Red, White and Silver ornaments

Warm white C9 lights installed on the eave of city hall

Mix of red and warm white LED lights on all medium trees

# Option #3 - Carson Holiday



60" Wreath with warm white lights decorated with Blue, Green and Gold ornaments

Interior Garland decorated with Blue, Green and Gold ornaments

Warm white C9 lights installed on the eave of city hall

Mix of blue and warm white LED lights on all medium trees

# AREA 8 - CITY HALL - BRIDGE

## **Proposed Scope:**

- 220FT lit garland wrapped along bridge (Qty. 1)
- 48" decorated and lit wreath with red bows (Qty. 4)
- Large pine trees in median trunk only wrapped with mini lights (Qty. 10)
- Small bushes with LED mini lights (net lighting, 10 nets needed) (Qty. 4)
- 100FT fountain railing wrapped with mini lights (Qty. 1)
- 760FT C9 perimeter lighting (Qty. 1)
- Large tree trunks and branches wrapped with mini lights (Qty. 6)
- Small palm tree trunks wrapped with mini lights (Qty. 12)
- Projector with custom GoBo (Qty. 1)

# Option #1



48" Wreath and Garland decorated with red, burgundy and gold ornaments

Trees and bushes wrapped with warm white LED lights

Perimeter and Arch C9 lights - Warm White

Custom "Happy Holidays Carson" Gobo Projection



# Option #2 - Candy Cane Lane



48" Wreath and Garland decorated with red, white and silver ornaments  
Trees and bushes wrapped with warm white LED lights  
Perimeter and Arch C9 lights - Warm White  
Custom "Happy Holidays Carson" Gobo Projection



# Option #3 - Carson Holiday



48" Wreath and Garland decorated with blue, green and gold ornaments

Trees and bushes wrapped with warm white LED lights

Perimeter and Arch C9 lights - Warm White

Custom "Happy Holidays Carson" Gobo Projection



# AREA 9 - CARSON ST

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## **Proposed Scope:**

- Medium palm tree trunks wrapped with mini lights (Qty. 17)

# AREA 10 - CARSON & AVALON

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## **Proposed Scope:**

- 3x6FT Lighted street banners on Carson from Bonita to Main (Qty. 20)
- 3x6FT Lighted street banners from 220th to Del Amo (Qty. 20)
- Commercial grade red tinsel garland to all poles (Qty. 80)

# Option #1



Lighted Street Banners - Snowflake with Red/Gold swirls  
Trees wrapped with warm white LED lights

# Option #2 - Candy Cane Lane



Lighted Street Banners - Snowflake with Red/Silver Swirls  
Trees wrapped with warm white LED lights

# Option #3 - Carson Holiday



Lighted Street Banners - Snowflake with Red/Silver Swirls  
Trees wrapped with warm white LED lights



*St. Nick's*<sup>®</sup>

CHRISTMAS LIGHTING & DÉCOR

# Project Team

# DANIEL CHRISTENSON, MBA

6861 Walker Street, La Palma, CA 90623 | Daniel.J.Christenson@Outlook.com | (425) 877-3262

## Education

**Master of Business Administration, Project Management** | Northwest University – Kirkland, WA | May 2018  
**Bachelor of Arts – Accounting** | Northwest University – Kirkland, WA | Spring 2017

## Work Experience

### **St. Nick's Christmas Lighting & Decor | La Palma, CA**

#### **Director of Sales & Project Manager / January 2021 – Present**

Coordinate 85 holiday installation projects per year ranging from \$10,000 - \$500,000 in revenue. Working closely with clients to design, plan and safely execute the installations. Present with on-site team to safely install holiday décor and lighting for clients such as City of Long Beach, The Resort at Pelican Hill, Ovation Hollywood, City of Temecula, Glendale Galleria, and Saddleback Church.

### **Tradesmen International | La Mirada, CA**

#### **Account Executive / August 2020 – January 2021**

Managed relationships with over 150 clients throughout Orange County. Sales and building relationships with contractors to send our working to support variable construction labor needs. Responsible for managing over 30 active field employees, invoicing, and collections.

### **Missionary Athletes International | La Mirada, CA**

#### **Director of Youth Development / September 2018 – Present**

Raised finances for my salary through face to face meetings with key donors. Created three new programs and two revenue streams increasing the organization's annual revenue by over \$75,000. Organized 20+ volunteers to coach soccer programs in under resourced neighborhoods, serving over 100 kids per week.

### **Biola University | La Mirada, CA**

#### **Assistant Men's Soccer Coach / August 2019 – June 2020**

Oversee the program's administrative needs: budgeting, travel, and NCAA compliance. Assist in coaching training sessions on and off the field. Assist in organizing pre-season trip to Japan in August 2019.

### **Northwest University – College of Business | Kirkland, WA**

#### **Assistant Professor – MBA Program / September 2017 – November 2018**

Assist professor in MBA program class, Management Communications. Graded assignments and graduate level research papers. Provide critical feedback to 20-30 students on final research paper. Use guided questions to facilitate valuable class discussions.

### **Morgan Real Estate Management | Mountlake Terrace, WA**

#### **Social Media Marketing / February 2017 – January 2018**

Working in a small- business, I received hands on experience in social media marketing, web design and SEO to increase organic web traffic. Web traffic increased from 50 visits per month to 300+ per month in my first six months. I also developed many business leads through the local BNI chapter.

### **Penn, Schoen, & Berland (PSB) | Bellevue, WA**

#### **Market Research Intern / September 2016 – February 2017**

Analyzed data from customer's feedback on many Microsoft services and products including Skype, Xbox, and Windows OS. Assist in developing actionable reports to better inform our client on how to create a better customer experience to increase customer retention.

# Nicholas Adams

6861 Walker Street, La Palma, CA 90623 , Nick@st-nicks.com  
Cell: (562) 243-6518 Work: (562) 607-4224

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## PROFESSIONAL PROFILE

Over 20 years experience in commercial and residential lighting designs and décor, and business owner of several companies. Expertise in areas ranging from restoration of historic buildings, real estate investments, to businesses administration. Key Accomplishments:

- Entrepreneur who grew several businesses from start-up to substantial annual profits through effective business planning, creative sales techniques, and innovative designs and marketing styles.
- Led a variety of lighting opening Hollywood prime events, including Harry Potter and Deathly Hallow Part 1. List of celebrities clients include Miles Cyrus, Tony Shaloub and Lance Black.
- Award-winner of Los Angeles Philharmonic 40' custom guitar, displayed in Huntington Harbor, CA.
- Work with high profile commercial clients, list includes Downtown Disney, Los Angeles Music Center, City of Laguna Niguel and the Museum of Latin America Art in Long Beach.
- Restoration of historical buildings Gatsby and Gatsby West in Long Beach, CA.
- Recognized by clients and colleagues as a professional with a high degree of personal integrity. Known for a contagious passion for excellence, a talent for resourceful solutions, and a capacity for motivational leadership.

## PROFESSIONAL EXPERIENCE

**St. Nick's Commercial Décor and Design**

1994 to Present

**Founder and Chief Executive Director**

West Coast Office: 6861 Walker Street, La Palma, CA 90623

East Coast Office: 1570 Hawthorn Parkway, Columbus, OH 43203

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*An agency serving exceptional modern and elegant lighting Décor designs for commercial and residential buildings.*

- Develops a full range of designs of lighting Décor elements for holiday seasons, special events and year round displays.
- Owns a warehouse full of a wide selection of holiday lighting and Décor products for commercial and residential properties.
- Provides assistance to businesses and individuals seeking to brighten and promote their business with high quality lighting elements.
- Creates lighting designs to enhance patrons' experiences in outdoor and interior commercial structures.

## **Circle Capital LLC**

### **Founder and Chief Executive Director**

West Coast Office: 527 East 1<sup>st</sup> Street #101, Long Beach, California 90802

East Coast Office: 1570 Hawthorn Parkway, Columbus, OH 43203

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*A company offering superior real estate and property management and investment services.*

- Successfully research and analyze real estate market in California and Ohio to assist associates on commercial and personal investments.
- Manages purchases and remodeling of commercial and residential buildings.
- Manages multiple apartment buildings, including rentals, building refurbishing, and employee's Supervision.
- Selects and hires self-motivated staff and trains them to be hard-working, customer focused and extremely educated in their field.
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## **TRADE SHOW EXPERIENCE**

- Hong Kong Lighting Fair - China, 2016, 2015, 2014
- ICSC RECON Marketplace Mall- Las Vegas Nevada, 2016
- CPRS California Parks & Recreation Society- Long Beach CA, 2016
- Frankfurt Christmas World Show, Germany, 2015, 2014
- ICSC Western Conference Deal Making- San Diego California, 2015
- Dallas Holiday & Home Expo - Dallas Market Center, Dallas Texas, 2010 - 2016
- Los Angeles Gift & Home Market-- California Market Center, 2014

# Experience



## CITY OF COMMERCE



ST. NICK'S  
PAST WORK



### City of Commerce

Contract Period: 2019 - 2023

Contract Value: \$176,750 Annually

Scope of Services: Installation of two 24FT frame trees, two 12FT walkthrough ornaments, four giant lighted bows, 165 lighted pole mounts and 64 trees wrapped with warm white LED lights.

# Experience



## CITY OF LONG BEACH



**ST. NICK'S  
PAST WORK**



### Long Beach Performing Arts Center, City Hall, Civic Center & Port of Long Beach

Contract Period: 2019 - Present

Contract Value: \$275,000 Annually

Scope of Services: Installation of holiday decor in the terrace theater plaza which includes a 66FT Frame tree, over a dozen lighted photo ops, design and installation of a record breaking 100FT red lighted bow.

Coordination of decor at several city properties including City hall, Civic Center and Port of Long Beach

[WWW.ST-NICKS.COM](http://WWW.ST-NICKS.COM)

# Experience



## CITY OF TEMECULA

**Long Beach Performing Arts Center, City Hall, Civic Center & Port of Long Beach**

Contract Period: April 2021 - April 2026

Contract Value: \$250,000

Scope of Services: Installation of 24FT artificial frame tree at city hall, custom 14FT lighted hot air balloon motif, 70 custom pole mounts installed on Main Street.

**ST. NICK'S  
PAST WORK**

## CLIENT REFERENCE LIST

In order to more fully evaluate your background and experience for the project herein proposed, it is requested that you submit a list of references and/or similar projects completed or in progress within the last 24 months or as noted in the requirements of the RFP or IFB. Your cooperation in this matter is greatly appreciated.

Company Name: T & G Global LLC DBA St Nick's Christmas Lighting & Decor

Number of years as a contractor in the work of this type: 25 Years

Three projects/clients references for this type of work:

Client Name City of Temecula

Address 41000 Main Street Temecula, CA 92590

Contact Name Dawn Adamiak

Contact Email dawn.adamiak@temeculaca.gov

Contact Phone Number 951-693-3947

Project Description Installation of 24FT Artificial Tree, 8FT Silver Bow, 14FT Custom Hot Air Balloon Motif, 70 snowflake pole mounts

Project Start Date April 2021

Project End Date April 2026

Project Amount: \$250,000

Client Name Long Beach Performing Arts Center

Address 300 E. Ocean Blvd Long Beach, CA 90802

Contact Name Ray Blanton

Contact Email rblanton@longbeachcc.com

Contact Phone Number 562-499-7629

Project Description Installation of 60FT Tree, 12 Lighted walkthrough displays, custom 70FT skyline 100FT custom red lighted bow, all decor for city tree lighting with over 8,000 in attendance

Project Start Date November 2019

Project End Date TBD

Project Amount: \$265,000

Client Name City of Commerce

Address 2535 Commerce Way, Commerce, CA 90040

Contact Name Gina Nila

Contact Email ginan@ci.commerce.ca.us

Contact Phone Number 323-722-4805 ext 2839

Project Description Installation of two 24FT Frame Trees, 165 pole mounts, 4 walkthrough display  
four giant red lighted bows throughout the city.

Project Start Date November 2018

Project End Date January 2024

Project Amount: \$176,750

Bidder's Signature *Daniel Christenson*

NOTE: If requested by the City, the bidder shall furnish a certified financial statement, references, and other information sufficiently comprehensive to permit an appraisal of his current financial condition.

.....



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CHRISTMAS LIGHTING & DÉCOR

# Conflicts of Interest/Exceptions to RFP

## Conflict of Interest Statement:

I hereby affirm that T & G Global LLC, the company I represent, has no past, ongoing, or potential conflicts of interest that could arise from our engagement in performing the work for this project. We are committed to maintaining the highest ethical standards and ensuring that our involvement in this project remains impartial and unbiased.

## Exceptions to RFP Statement:

I have thoroughly reviewed the RFP (Request for Proposal) and the terms of the City's Contract Services Agreement, and I confirm on behalf of T&G Global LLC that we understand and accept all provisions without any exceptions. We are dedicated to adhering to the terms outlined in the documents and delivering the required services according to the agreed-upon guidelines and conditions.



*Daniel Christenson*

Daniel Christenson, Director of Sales



*St. Nick's*<sup>®</sup>

CHRISTMAS LIGHTING & DÉCOR

# Compensation Schedule - Pricing

**RFP 23-022 Holiday Decorations & Banners - St Nick's Christmas Lighting & Décor  
Pricing for 3-Year Contract**

Description	Quantity	Unit Price	Total Price
<b>Community Center - East Entrance</b>			
72" decorated and LED lit wreath with red bow	1	\$ 435.00	\$ 435.00
Medium palm trees wrapped at center with 700 LED warm white light	4	\$ 275.00	\$ 1,100.00
18FT lighted and decorated garland with red bow	10	\$ 550.00	\$ 5,500.00
Medium palm tree - fronds lighted with green mini lights	4	\$ 250.00	\$ 1,000.00
5FT lighted and red bow on awning	1	\$ 2,300.00	\$ 2,300.00
12FT lighted walk-thru ornament	1	\$ 5,750.00	\$ 5,750.00
<b>Community Center - North East Entrance</b>			
275FT LED C9 perimeter lighting	1	\$ 1,925.00	\$ 1,925.00
Small bushes with LED mini lights	6	\$ 150.00	\$ 900.00
Small tree trunks and branches wrapped with mini lights	6	\$ 150.00	\$ 900.00
Small scroll potted trees wrapped with mini lights	3	\$ 100.00	\$ 300.00
6FT winter wonderland scene with reindeer in grassy/bush area	1	\$ 2,250.00	\$ 2,250.00
Small trees wrapped	4	\$ 150.00	\$ 600.00
<b>Carson Event Center - North Lobby</b>			
6.5FT LIVE tree purchase, install, and removal - no decorations	1	\$ 675.00	\$ 675.00
<b>Community Center - Atrium</b>			
Small tree trunks and branches wrapped with mini lights	8	\$ 175.00	\$ 1,400.00
60" decorated and LED lit wreath with red bow	1	\$ 300.00	\$ 300.00
9FT garland swags with gold bows (5 qty)	1	\$ 1,425.00	\$ 1,425.00
6FT lighted reindeer on west grass area	3	\$ 300.00	\$ 900.00
90"x20" LED lighted scrolls on each column	8	\$ 525.00	\$ 4,200.00
36" lighted tear drop sprays with bows	16	\$ 225.00	\$ 3,600.00
New custom holiday vinyl banners **Install Only - Banners Purchased by City in 2021**	8	\$ 125.00	\$ 1,000.00
12FT lighted walk-thru ornament	1	\$ 5,750.00	\$ 5,750.00
20FT LIVE tree purchase, install, and removal - no decorations	1	\$ 7,150.00	\$ 7,150.00
<b>Community Center - Patio A Courtyard</b>			
Small tree trunks wrapped with branches	2	\$ 225.00	\$ 450.00
Medium lollipop tree trunks wrapped with mini lights	6	\$ 265.00	\$ 1,590.00
Small bushes with LED mini lights (net lighting, approx. 20 nets)	20	\$ 100.00	\$ 2,000.00
Large banana tree trunk wrapped with mini lights	1	\$ 350.00	\$ 350.00
<b>City Hall - Fountain Area</b>			
Custom holiday music system player	1	\$ 2,750.00	\$ 2,750.00
24FT Light and decorate live tree	1	\$ 9,750.00	\$ 9,750.00
24FT LIVE tree purchase, install, and removal	1	\$ 8,500.00	\$ 8,500.00
12FT Decorated and lit wreath with large red bow	1	\$ 2,650.00	\$ 2,650.00
Medium palm tree trunks wrapped with mini lights	4	\$ 275.00	\$ 1,100.00
Medium palm trees with RGB up lights	4	\$ 250.00	\$ 1,000.00
Medium light posts wrapped with lit garland and red bows	2	\$ 250.00	\$ 500.00
Small bushes with LED mini lights (net lighting, approx. 10 nets)	5	\$ 150.00	\$ 750.00
10FT giant lighted red bow on top of city hall building	1	\$ 3,250.00	\$ 3,250.00
20FT Lighted "Happy Holidays" sign	1	\$ 1,000.00	\$ 1,000.00
Medium palm tree fronds lighted with green mini lights	4	\$ 250.00	\$ 1,000.00
<b>City Hall - Main Entrance</b>			
60" decorated and lit wreath with bow	1	\$ 425.00	\$ 425.00
Medium tree trunks wrapped with mini lights (left of pathway)	7	\$ 175.00	\$ 1,225.00
Medium tree trunks wrapped with mini lights (right of pathway)	3	\$ 175.00	\$ 525.00
Medium tree trunks wrapped with mini lights (left side of building)	14	\$ 175.00	\$ 2,450.00

9FT stairs inside City Hall leading to Council Chambers garland with lights	2	\$ 325.00	\$ 650.00
C9 lights glued to archway of city hall entrance	4	\$ 550.00	\$ 2,200.00
C9 lights affixed to the angled pillars on the side of the building	10	\$ 235.00	\$ 2,350.00
2FT animated lighted snowfall topper for live tree	1	\$ 299.00	\$ 299.00
14FT LIVE tree purchase, install, and removal - no decorations	1	\$ 4,500.00	\$ 4,500.00
<b>City Hall - Bridge Area</b>			
220FT lit garland wrapped along bridge	1	\$ 3,950.00	\$ 3,950.00
48" decorated and lit wreath with red bows	4	\$ 325.00	\$ 1,300.00
Large pine trees in median trunk only wrapped with mini lights	10	\$ 150.00	\$ 1,500.00
Small bushes with LED mini lights (net lighting, 10 nets needed)	4	\$ 150.00	\$ 600.00
100FT fountain railing wrapped with mini lights	1	\$ 300.00	\$ 300.00
760FT C9 perimeter lighting	1	\$ 5,320.00	\$ 5,320.00
Large tree trunks and branches wrapped with mini lights	6	\$ 350.00	\$ 2,100.00
Small palm tree trunks wrapped with mini lights	12	\$ 150.00	\$ 1,800.00
Projector with custom GoBo	1	\$ 1,000.00	\$ 1,000.00
<b>Carson Street - Right Side of Street</b>			
Medium palm tree trunks wrapped with mini lights	17	\$ 200.00	\$ 3,400.00
<b>Street Banners - Carson and Avalon</b>			
3x6FT Lighted street banners on Carson from Bonita to Main	20	\$ 650.00	\$ 13,000.00
3x6FT Lighted street banners from 220th to Del Amo	20	\$ 650.00	\$ 13,000.00
Commercial grade red tinsel garland to all poles	80	\$ 125.00	\$ 10,000.00
		<b>Total Annual Cost - 3 Year Contract</b>	<b>\$ 157,894.00</b>



*St. Nick's*  
CHRISTMAS LIGHTING & DÉCOR

RFP 23-022: Holiday Decorations & Street Banners

Contact: Purchasing Division

Project Date: November 2023 - January 2026

Address: 710 Carson E. Street Carson, CA 90745

This quote is valid for 30 days. To execute installation, please initial each additional option and sign below. Final agreement to follow.

_____
Authorized Signer
_____
Printed Name
_____
Date

Thank you for sharing the holidays with us,

*Daniel Christenson*



Daniel Christenson, Director of Sales

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