

May 9, 2023



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KOHLER GENERATOR SALES - SERVICE - PARTS - RENTALS

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REFERENCE: City of Carson – 90REOZT4
EMERGENCY GENERATOR SYSTEM
BCEW # 168874

Bay City Electric Works in conjunction with the Sourcewell/NJPA contract #092222-KOH is pleased to offer the following Kohler generator system for your use on the referenced project. This proposal is in accordance with your verbal request. No written details, plans, or specifications were provided. The following clarifications, technical exceptions and/or exclusions are noted:

- Any removal of existing equipment, off-loading and installation are excluded.
- Any permits, fees, and engineering services are provided by others.
- Emissions Permit is not included. To be provided by others. Contact ProActive Consulting Group at 714-893-7900 for Permit application processing information and pricing.

Major system components include:

One (1) 90REOZT4 towable diesel powered generator set, rated for prime duty at multiple voltages and phases via selector switch, 60 Hertz, 1800 RPM, outdoor in weatherproof sound attenuated enclosure with 192 gallon subbase diesel fuel tank rated for 24 hours at full load.

Kohler limited generator warranty, effective from date of startup, for:
3 years or 3000 hours that covers all generator set systems and components.
The trailer has a 1-yr limited warranty.

90REOZT4 with Sound Enclosure List Price - \$123,767.00 – PER UNIT
Sourcewell/NJPA Member Discount 32% - \$39,605.44 – PER UNIT
Sourcewell/NJPA Member Price, FOB Kohler, WI - \$84,161.56 – PER UNIT
(Tax Not Included)

Freight - \$8,000.00 – per system

13625 Danielson Street, Poway, CA 92064 (HQ)
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322 Lindbergh Avenue, Livermore, CA 94551
Phone – 866.938.8200 Fax – 619.938.8202
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Part Number	Description	Qty
GM103580-GA2	90REOZT4, Towable, 12V, 60HZ	1
279990	Nameplate Rating, Prime 125C	1
GM71450-AA1	Software, Fuel Level&Fuel In Basin	1
GM90433-AA1	Voltage Selector Switch Software	1
GM98994-AA8	Paralleling Programming	1
333708	Voltage,60Hz,277/480V,3Ph,4W,0.8PF	1
GM77931-MA13	Alt & Mtg, 4R9X (SAE 11 1/2", no3)	1
GM94176-MA2	Cooling, Unit Mtd Radiator, 90KVA	1
GM103792-MA2	Skid/Tank, Mobile	1
GM94179-MA2	Heavy Duty Air Intake	1
GM91199-MA1	Controller,DEC3500 VSS 400A Camlc/Outlet	1
GM103584-MA3	J-Box, 4R9X & Vss MTG	1
GM103803-MA1-TWHT	SOUND ENCLOSURE, STEEL	1
GM115250-KA3	Trailer & Mounting, 90-120kVA	1
GM115252-KA1	Tool Box and Fire Ext	1
GM115253-KA1	Spare Tire & Mtg	1
GM115255-KA1	Lunette Eye & Mtg	1
GM89447-KA1	Wheel Chocks	1
GM94248-KA2	COLD WEATHER PACKAGE	1
GM86046-KA1	15-Position Dry Contact Relay	1
GM104083-KA1	Battery Charger, 12V, 10A	1
GM89429-KA2	Fuel Valve Assembly	1
GM28625-KA26	Coolant in Genset 7 gals.	1
GM90167	Warranty, Std 3-Year Prime Towables	1
GM99248-KP	Lit Kit, General Maint, 90REOZT4	1

Quotation Notes:

1. Applicable taxes have not been included.
2. 3% fee will be added to any payments made by credit card.
3. The kW output listed on this quote letter is at **rated conditions** unless stated otherwise. Actual output may vary by site conditions including temperature and elevation. Please check with your Salesperson for any potential deration due to site conditions or specifications.
4. Air quality permit fees and compliance are excluded. Local air quality authorities may require a health risk study or environmental quality assessment. The cost for a health risk study is excluded.

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5. Any additional equipment required as a result of the local Air Quality permit application will be quoted separately. Air quality requirements are ever changing and vary based on a number of factors like jobsite location and proximity to adjacent structures. BCEW is quoting the latest Tier compliant generators to meet State and Federal regulations unless otherwise noted. It is the customer or end users responsibility to obtain all permits related to the installation and operation of the equipment quoted herein. All permits must be obtained prior to installation of the equipment.

Many air jurisdictions are discussing changing the rules regarding emissions, tier levels, aftertreatment, etc. We are quoting based on the specifications and our current understanding of the application of the air jurisdiction's rules at the time of quote.

6. Generators installed on or after January 1st, 2013 in SCAQMD's jurisdiction will require the installation of a Particulate Matter Filter if they are within 50 meters of a sensitive receptor and over 175bhp. If the generator is within 50 meters of a sensitive receptor and there is not a price for a PM Filter on this quote please contact your salesperson immediately. A sensitive receptor is defined as, "any residence including private homes, condominiums, apartments, and living quarters, schools as defined in (5), preschools, daycare centers, and health facilities such as hospitals or retirement and nursing homes. A sensitive receptor includes long term care hospitals, hospices, prisons, and dormitories or similar live-in housing."
7. "Engines located on or near school grounds: New Stationary emergency standby diesel-fueled engines (>50 bhp) located on school grounds or 100m or less from a school which exists at the date the application for Permit to Construct or Permit to Operate is deemed complete, whichever is earlier shall emit diesel PM at a rate less than or equal to 0.01 g/bhp-hr" which means that a PM Filter will be necessary. If the generator is within 100 meters of a Kindergarten-12th grade school and there is not a price for a PM Filter on this quote please contact your salesperson immediately.
8. Some local AHJ's will require field inspections, additional testing, interconnection with a Fire Alarm system or BMS, or verifying functionality on certain components/alarms/monitoring. We are bidding to the plans and specifications provided and cannot cover any and all potential testing that may be requested by AHJ's. We do our best to be an expert on all local requirements but we have a huge territory and requirements are ever changing. We are bidding to a design spec for a project awarded based on pricing. It is the responsibility of the Consulting/Specifying Engineer to provide the required information to bid the project properly. Typically the testing/inspection does not require attendance by a BCEW technician but in certain instances it does. Please contact us with the specific requirements in writing that apply to your project (from your approved fire permit, County HazMat permit or your inspection corrections) once you have them and our Service Department can quote it accordingly. Tank pressure tests are required in very few areas. These are not included and will be quoted on an as

required basis unless they are listed in the specification and specifically listed on our quote.

9. All supplied fuel tanks will be certified UL142 unless specifically called out as UL2085. UL142 tanks are NOT fire rated or ballistic rated.
10. All power system studies, including short circuit analysis, protective device coordination and arc flash analysis and mitigation, are the responsibility of others-not included with this proposal.
11. Protective device calibration, testing (NETA) and setting of protective relays and CB trip units is the responsibility of others and not included with this proposal.
12. Fuel, initial fuel fill and fuel for testing is excluded.
13. No special lugs included in our quotes unless specifically identified on our proposal. You will receive the standard lugs for the provided breakers.
14. Prices quoted are not applicable for work subject to any state or federal prevailing wage requirements. We are an equipment supplier, not a subcontractor. Please contact your sales executive if prevailing wage still applies.
15. Quotation will be held firm for 30 days. This quote may be modified and/or rescinded by BCEW at its sole discretion unless the quote is accepted before the expiration date.
16. If new tariffs or fees are imposed on certain materials after the submittal of this proposal, we reserve the right to adjust pricing if this quote is affected.

Terms and Conditions:

1. Terms of payment are net 30 days from factory shipment, upon approval of credit department.
2. Materials will be invoiced date of shipment from factory.
3. Acceptance of purchase order is based on materials quoted.
4. 1.5% per month on unpaid balance will be assessed if not paid within terms.
5. Terms for retention and liquidated damages will not be accepted.
6. The following charges may be assessed for cancellation of any order:
 - a. 10% of total order price if cancelled after we have provided submittals but prior to release for manufacture.
 - b. 25% of total order price if cancelled after release for manufacture, or if the equipment is already on order with the factory (Kohler paralleling switchgear is on order as soon as Submittals are requested).
 - c. 50% of total order price if cancelled less than 60 days prior to the scheduled shipment date.
 - d. 100% of total order price if cancelled after the equipment has shipped from the manufacturing plant.

Lead Times:

1. Most submittals can typically be provided within 10-15 business days from receipt of your written hold for Submittal approval (HFSA) Purchase Order. Custom drawings take 15-20 business days minimum. Paralleling Switchgear Submittals are a minimum of 6-8 weeks. Third party Submittals often take a

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minimum of 1-2 weeks thereby delaying our complete Submittal package by the same time.

2. Current factory lead-time for the generator is 26-30 weeks from written release for production. Leadtimes are estimated at time of quote and may vary at time of order.

We appreciate this opportunity to offer our equipment for your consideration. Please call if you have any questions or if I can help in any way. Bay City Electric Works wants to be your Generator System Supplier.

Best Regards,

Kris Lintz
Industrial Sales Executive
619.496.7806 cell
klintz@bcew.com

The authorized purchaser identified below accepts this proposal and agrees, upon acceptance of this contract by Bay City Electric Works, to purchase and pay for the equipment, accessories, and service in accordance with the terms and conditions set forth above.

Company name: _____

Purchaser name and title (please print): _____

Purchaser signature: _____

Date: _____ Purchase Order # _____

Delivery Date Requested by Purchaser: _____

If a delivery date is not provided, BCEW will postpone the release of product orders with its respective vendors until the date is provided in writing. It is the sole responsibility of the Purchaser to provide a delivery date within the current factory lead times.

PLEASE INCLUDE PRELIM INFORMATION WHEN ISSUING A PURCHASE ORDER.

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