



City of Carson REQUEST FOR PROPOSAL RFP 24-011 Pest Control Services – City Facilities (Exteriors)

Corky's Pest Control for RFP 24-011

Dear City of Carson Team

We are hereby submitting our proposal in response to your Request for Proposal (RFP) for **RFP 24-011 Pest Control Services** City of Carson. We appreciate the opportunity to present our proposal and demonstrate how Corky's Pest Control can provide exceptional value and solutions to meet your pest needs as presented in the RFP.

We pride ourselves on our commitment to excellence, innovation, sustainability and client satisfaction. We have a proven track record in all pest areas covered by your RFP, having successfully completed numerous projects of similar scope and complexity. Our team of experienced professionals is dedicated to delivering high-quality results.

- ✓ We hereby confirm that we are in good standing with the State of California to operate a pest control business. The signer is authorized to sign and enter contractual agreements on behalf of the business.
- ✓ We have the full and dedicated intent to perform the services proposed and/or procure the goods required.
- ✓ We acknowledge that we have received and read all addenda issued.
- ✓ We also confirm that should our proposal be accepted; we agree to enter into a contract under the terms and conditions as set forth herein.



Proposal contents as outlined by the City of Carson RFP, you will find an overview of how we intend to address the specific needs and objectives outlined in your RFP. Our proposal includes the following areas

- 1.0 Company Information
 - 1.1.2 Client Reference List
 - 1.1.3 Service Technician Information
- 2.0 Cost File
- 3.0 Response File
 - Scope of Work
- 4.0 Value Added Option
- 5.0 Addendums
 - Affidavit of Non-Collusion and Non-Discrimination
 - Affidavit of Non-Federal Lobbyist Requirements
 - Certificate of Compliance with Labor Code Section
 - Debarment and Suspension Certificate
 - Bid Bond
 - Certificate of Insurance
 - SPCB Wall Certificate
 - DPR Wall Certificate
 - CA Secretary of State Good Standing

Thank you for your consideration and taking the time to review our proposal. We are available for questions or further explanation.

Sincerely,



Scott Steffen
VP Operations

scott.steffen@corkyspest.net
commercialdiv@corkyspest.net



1.0 Company Certification and Personnel Verification



Corky's Pest Control is a California Registered Corporation. As incorporated on March 16, 1970

Corky's Pest Control maintains a good standing with the California Secretary of State (#594029)*

Company Information

Corkys Pest Control Inc.

150 Vallecitos de Oro

San Marcos, CA 92069

1-800-901-1102

Billing: corkyspest.ap@antimex.com

Commercial: commercialdiv@corkyspest.net

Authorized to Bid on behalf of the organization

Scott Steffen

Vice President of Operations

scott.steffen@corkyspest.net

951-333-4819



1.1 Company Profile

Corky's Pest Control is a full-service pest control company, offering general pest control as well as rodent control, termite control, gopher control, wild life services and fumigation services. Founded in 1967, Corky's has emerged as a leading pest control provider in Southern California servicing more than 30,000 customers with over 175+ employees. We have a strong dedicated Los Angeles Branch with over twenty-five technicians that are able to identify and apply proper Integrated Pest Management (IPM) protocol relative to the Los Angeles area challenges.

In 2022, Corky's partnered with Anticimex, a global industry leader in pest control. Through prevention, new technology, and sustainable solutions; Anticimex together with its partners - such as Corky's Pest Control has emerged as a world leader in sustainable, non-toxic pest control. Anticimex employs around 9,000 team members, serving more than 3 million customers worldwide and holds a top position as a globally recognized pest control company.

Corky's Pest Control has the ability to reach out in situations to others sister platforms to gain expertise yet are very familiar with the needs and special challenges of servicing cities, universities, municipalities and municipal stakeholders. Our teams service this type of commercial customers in a number of different verticals with a dedicated field and office team.

The pest management program that Corky's Pest Control would set up for the City of Carson emphasizes quality, public safety, collaboration, communications and the protection of your facilities and other locations using traditional IPM practices and sustainable non-invasive tools. Our philosophy is a proactive strategy that prevents pest populations from developing to a point where they pose a risk to health and property. It is the foundation of the program we will develop for the City of Carson.

The sensitive environment at the different City of Carson locations requires a technical and knowledgeable approach to pest management using IPM as well as present non-toxic sustainable pest options like our SMART system.



1.1.2 References

CLIENT REFERENCE LIST

In order to more fully evaluate your background and experience for the project herein proposed, it is requested that you submit a list of references and/or similar projects completed or in progress within the last 24 months or as noted in the requirements of the RFP or IFB. Your cooperation in this matter is greatly appreciated.

Company Name: Corky's Pest Control Inc.

Number of years as a contractor in the work of this type: since 1967

Three projects/clients references for this type of work:

Client Name City of Chula Vista
Address 1800 Maxwell Road Chula Vista, CA 91911
Contact Name Ismael Garcia Contact Email _____
Contact Phone Number 619-397-6179
Project Description General pest control, bee treatment/removal, gopher control, rodent proofing, bird control, SMART sustainable rodent monitoring & control
Project Start Date April 2024 Project End Date April 2029
Project Amount: \$140,000 annually

Client Name City of Glendale
Address 141 N. Glendale Ave Suite 346 Glendale, CA 91206
Contact Name Kim Withers Contact Email kwithers@glendaleca.gov
Contact Phone Number 818-548-2085
Project Description General pest control, bed bug treatments, pigeon/bird control, bird mite treatment, SMART sustainable rodent monitoring & control
Project Start Date 11/2022 Project End Date 11/2027
Project Amount: \$74,800 annually

Client Name Orange County Fire Authority
Address 1 Fire Authority Irvine, CA 92602
Contact Name Tyler Cooke Contact Email tylercooke@ocfa.org

05.08.19sh



Contact Phone Number 949-205-6495

Project Description General pest control, bee treatment/removals, bird control, bird mite treatment, exclusion work

Project Start Date 10/2023

Project End Date 10/2026

Project Amount: \$70,000 annually

Bidder's Signature 

NOTE: If requested by the City, the bidder shall furnish a certified financial statement, references, and other information sufficiently comprehensive to permit an appraisal of his current financial condition.

05.08.19sh



1.1.3 Personnel Resume

Dennis Lai – LA County Branch Manager

- Dennis has 7 years of pest control experience in Commercial & Residential
- Exclusively covers Los Angeles County.
- Dennis specializes in Termite and Rodent control
- Other knowledgeable areas include General Pest Control, Rodent Preventative Control, Gopher control, Bedbug control, Termite inspections and treatment.
- He is licensed to inspect and perform exclusion and sanitation work.
- He is also specialized in SMART rodent prevention and services.
- Dennis would supervise, service, and enforce quality control for the City of Carson

Ramon Salas – Field Supervisor

- Ramon has 25 years of experience in the pest control Industry
- Ramon services all of Los Angeles County
- He specializes in Rodent Preventative Control, General Pest Control, Gopher control, Bedbug inspection and treatment, Bee treatment and removal, bird inspections and exclusion work.
- He is also specialized in SMART rodent prevention and services.
- Ramon would be a service technician on schedule for the City of Carson.

Luis Mejia – Field Supervisor

- Luis has 24 years in the Pest Control Industry
- Luis services all of Los Angeles County.
- The services he has performed include General Pest Control, Rodent Preventative Control, Gopher control, Ground Squirrel control, Roach specialty services. Exclusion and sanitation inspections.
- He is also specialized in SMART rodent prevention and services.
- Luis would be a service technician on schedule for the City of Carson

Luis Viramontes – Service Technician

- Luis has 4 years of experience in the Pest Control Industry
- Luis services all of Los Angeles County
- He specializes in Rodent control, General Pest Control, Gopher control, Ground Squirrel Control, Bee treatment and removal.
- He is licensed to do Live animal trapping and do termite inspections and treatments.
- He is also specialized in SMART Rodent prevention and services.
- Luis would be a service technician on schedule for the City of Carson.



Personnel Continued

Eric Portillo – Service Technician

- Eric has 15 years of experience in the Pest Control Industry
- Eric services all of Los Angeles County
- He specializes in Rodent Control, Gopher Control, Ground Squirrel Control, Bee treatment and removal, General Pest Control, Roach specialty services.
- He is also specialized in SMART rodent prevention and services.
- Eric would be a service technician on schedule for the City of Carson.



2.0 Cost

Park Name and Address	Approximate Acres*	Hours	Visits Per Month	Hourly Rate	Monthly	Annual
1. Anderson Park – 19101 Wilmington Ave.	8.5	1	2	\$110.00	\$220.00	\$2,640.00
2. Calas Park – 1000 E. 220th St.	7	1	2	\$110.00	\$220.00	\$2,640.00
3. Carriage Crest Park – 23800 S. Figueroa St.	5	0.75	2	\$110.00	\$165.00	\$1,980.00
4. Carson Park – 21411 S. Orrick Ave.	7	1	2	\$110.00	\$220.00	\$2,640.00
5. Del Amo Park – 703 E. Del Amo Blvd.	6	1	2	\$110.00	\$220.00	\$2,640.00
6. Dolphin Park – 21205 S. Water St.	10	1.25	2	\$110.00	\$275.00	\$3,300.00
7. Dominguez Park – 21330 Santa Fe Ave.	7	1	2	\$110.00	\$220.00	\$2,640.00
8. Friendship Mini-Park – 21930 S. Water St.	0.2	0.25	2	\$110.00	\$55.00	\$660.00
9. Hemingway Park – 700 E. Gardena Blvd.	12.6	1.5	2	\$110.00	\$330.00	\$3,960.00
10. Mills Park – 1340 E. Dimondale Dr.	4.5	0.5	2	\$110.00	\$110.00	\$1,320.00
11. Perry Street Mini-Park – 215th & Perry St.	1.17	0.25	2	\$110.00	\$55.00	\$660.00
12. Reflections Mini-Park – 21208 Shearer St.	0.4	0.25	2	\$110.00	\$55.00	\$660.00
13. Foisia Park – 23410 Catskill Ave.	9	1.25	2	\$110.00	\$275.00	\$3,300.00
14. Stevenson Park – 17400 Lysander Dr.	10	1.25	2	\$110.00	\$275.00	\$3,300.00
15. Veterans Park – 22400 Moneta Ave.	10	1.25	2	\$110.00	\$275.00	\$3,300.00
16. Walnut Mini-Park – 440 E. Walnut St.	0.64	0.25	2	\$110.00	\$55.00	\$660.00
17. Community Center – 3 Civic Plaza Dr.	7	2	2	\$110.00	\$440.00	\$5,280.00
18. City Hall – 701 E. Carson St.	4.7	2	2	\$110.00	\$440.00	\$5,280.00
					\$3,905.00	\$46,860.00



3.0 Response File

Scope of Work: Technical Requirements/Implementation Plan

We will design and implement a well-designed IPM pest control program in and around the City of Carson facilities per scope. Corky's program emphasizes minimizing reliance on pesticides and focuses on long-term prevention and sustainable pest management practices. This program includes the following services (but not limited to) caulking/sealing, screening, control of ants, spiders, earwigs, slugs, snails, roaches, mice, rats, etc. Our programs minimize the risk of pest infestations in each location, addresses issues promptly, and maintains a healthy, and pest-free environment over the long term, while on the same time adhering to the high standards for environmental sustainability. The general pest and rodent control program that we would develop for the City of Carson rests on the following building blocks.

Initial Assessment

We start our service with a comprehensive assessment of all facilities in scope. During this assessment we determine the level of pest activity per location and we identify potential pest entry points, harborage areas, and conditions conducive to pest development in all locations. This assessment per location helps in developing a tailored maintenance program for each location based on the specific needs and vulnerabilities of the site. Another important objective of the initial assessment is setting action thresholds for our IPM program per location. We determine the level of pest activity per category which will trigger extended pest control actions. These thresholds will also guide us where to place the exterior bait stations. For the interior pest management plan we determine when and where we'll introduce non regular treatments in addition to the monthly service.

3.1 Pest Monitoring

After the initial assessment has been carried out we install our unique 24/7 SMART pest monitoring system. We install infrared sensors in areas where we identified pest activity, in proximity to potential pest entry points and harborage areas. Sensors are installed in hard to reach areas favored by rodents (for example false ceilings). Our SMART monitoring system plays a vital role in identifying pest issues before they escalate and cause damage. All SMART equipment installed at the City of Carson is monitored remotely by the Corky's back office team. Corky's 24/7 SMART monitoring solution supports early detection of pest infestations, with quick identification of root cause, and often immediate and non-toxic remediation. At Corky's we strongly believe that early detection is critically important, since it circumvents excessive usage of chemicals, equipment, and other resources and minimizes damage and contamination caused by the various pests. Our SMART monitoring is complemented by traditional visual pest monitoring via devices such as insect glue boards, non-toxic rodent monitoring devices (snap traps etc). Our SMART monitoring however gives us a clear preventative edge versus what our competitors can offer.



3.1.1 Documentation and Reporting

We maintain detailed records of all pest control activities, including inspections, treatments performed, findings, and recommendations. All SMART 24/7 data be will documented and summarized in reports for the City of Carson. Our reporting template uses a “traffic light system” employing the colors of a traffic signal (red, yellow/amber, and green) to visually communicate the pest control status or health of certain key performance indicators (KPIs) or metrics per the City of Carson location in scope. the City of Carson will also be given access to our online portal, where status per location can be tracked.

3.1.2 Technical Support

The Corky’s Pest Control technicians are responsible for the City of Carson to receive regular technical support from a Supervisor in the South San Diego Branch, including support on site. If needed, our pest control technician will also consult with our certified in-house entomologists to soundboard and fine tune the treatment plan for each site.

3.1.3 Communication and Education

Throughout the service process, we maintain clear and regular communication with the City of Carson facility management teams. Communication is managed via our key account support and our technician. We provide updates on the progress of the treatment, explain any necessary post-treatment precautions or recommendations, and address any questions or concerns raised. We will schedule monthly performance reviews with the City of Carson to assure full alignment. During monthly performance reviews will go through the monthly report containing the following info:

1. Status per location/ facility
2. IPM threshold level per facility
3. Treatments conducted per facility.
4. Post Treatment reporting.

3.2 Gopher Services

For each the City of Carson location in scope we will design and implement a well-designed gopher control program. Service will be provided on a recurring monthly basis, service is however on a as-needed basis and numbers of services will be extended if necessary. All parks, sport fields and other green areas in scope are serviced within 24 hrs. of notification from the City of Carson staff or Corky’s staff.



3.2.1 Initial Assessment

We start our recurring gopher / squirrel service with a comprehensive assessment of each park and green area in scope. We determine current infestation levels and if there are any conditions conducive to infestations per park location. All findings of the initial analysis will be presented to the City of Carson. This compiled assessment is the foundation for developing a tailored maintenance program for each site based on the specific needs and vulnerabilities.

3.2.2 Preventative measures and regular treatments

Based on our findings from the initial assessment we set up a treatment plan for each park and location. A service schedule will be set up to confirm all areas to be serviced and frequency.

When the plan is set we carry out treatments for each location based on the identified gopher threats and the property's specific needs. Treatments will be carried out by our specialized in house gopher technician team. These are skilled, fully licensed and experienced pest control professionals using approved products and techniques. If some locations need more frequent visits, additional visits will be scheduled within the scope of this service.

We'll employ industry leading, specialized equipment for these services, to accomplish control in the landscape. We always emphasize human, non-human target safety and the humane treatment of animals. We'll implement and fine-tune site-specific control services to maintain control of the gopher problem. This escalation and treatment process will be fine-tuned in dialogue with the City of Carson.

3.2.3 Gopher Monitoring

For each location our teams identify all early-stage signs of gopher activity. We schedule regular inspections by our technicians to monitor outbreaks and prevent further damage from happening. Gophers can and will migrate from surrounding properties and new damage can occur in as little as one day.

3.2.4 Documentation and Reporting

We maintain detailed records of all gopher activities in each location, including inspections, treatments performed, findings, and recommendations and current gopher/squirrel status. All gopher activity per park is registered in a report that is presented to the City of Carson once a month summarizing chemicals used, amount used, date, location, and applicator name. We'll also in this area use a "traffic light system" employing the colors of a traffic signal (red, yellow/amber, and green) to visually



communicate the gopher status per the City of Carson location in scope. This document gives the City of Carson a clear indicator on what green ares are challenged and where and what treatment is ongoing.

After each gopher service, a service evaluation report will be compiled and sent to the City of Carson, detailing areas treated, chemicals and materials used and any observations or information with regards to Gopher activity that should be conveyed.

Corkys Control Measures	GOPHER
Non-Tox	Trapping Program: Install and check traps for gophers. This is most effective for new occurrences, or very low activity
Least Toxic	Chase Repellent: <i>Castor Oil USP, Sodium Lauryl Sulfate, Corn Cob Granules</i> . This product is effective at reducing the amount of new infestations, most effective when used to maintain once control is achieved
Low Toxicity	Rozol: <i>Chlorophacinone</i> - Highly effective bait and control measure for moderate activity. This product should be used to gain control of moderate or rising activity.
High infestations	Burrow-X Machine: Carbon Monoxide is pumped into below ground tunnels. Uses smoke oil to show where gas travels. One of the safest and most effective measures, can however only be used outside 100ft of occupied structure. Should be used for moderate to high activity or to get a very fast knockdown on a rising population.

3.2.5 Technical Support

The Corky's Pest Control technicians responsible for the City of Carson parks receive regular technical support from supervisors in the South San Diego Branch, including support. The team is also supported by an in-house entomologist with industry leading gopher experience. In addition Corky's Pest Control team has access to the global Anticimex network of experts in gopher control giving us access to the most up to date treatment methods.

3.2.6 Continuous Evaluation and Adjustments

We periodically evaluate the effectiveness of our gopher program by reviewing our inspection reports, treatment outcomes, and client feedback. We make necessary adjustments based on changing gopher pressures, emerging new issues, or modifications



to the green area / sports field that may impact our control efforts. These steps are always taken in tight communication with the City of Carson team.

3.3 Stinging Insect Control

3.3.1 Corky's bee removal process

- Whenever feasible, we relocate the bees to a safe and suitable location away from human dwellings. If relocation is not possible, we will consider appropriate treatment methods in compliance with local regulations.
- Removal of honeycomb including cleaning and painting the inside of the void to eliminate pheromones and other attractive odors
- Repair of any structure we need to damage in order to access the honeycomb, the sealing of the immediate area so that bees cannot return to the same void again
- Warranty of the area including any bee work which may need to be performed on that same area and a 5 foot radius of it for 1 year from the date which the removal is performed

3.3.2 Cornerstones of our Bee / Stinging insect service

Training and Certification All our technicians that will work with the City of Carson within this area are trained and certified in bee removal techniques and safety protocols. We will dedicate a pool of bee specialists for the City of Carson account, this team has in-depth knowledge of specific local preconditions. We're providing regular training updates to keep our technicians knowledgeable about the latest industry standards. Successful bee removal including removal of the honeycomb builds on skills like estimating the age of a bee hive, identifying hive markings, looking at activity of a hive, look for full pollen baskets on bees legs, look below the hive for dead bees and pollen balls.

Site Assessment We always conduct a thorough assessment of each site before beginning any removal operation. We identify the type of bees, their behavior, and potential risks to develop an appropriate removal strategy for every site. Each bee observation from (via student reports, observations of the City of Carson staff etc.) will be inspected and assessed by our experts.

Safety Measures Bee removal can be dangerous both to the general public and the pest control technician if handled incorrectly. We always prioritize the safety and our technicians We provide our technicians with modern up to date personal protective equipment (PPE) such as bee suits, gloves, and veils. We follow our strict safety guidelines to minimize the risk of stings and allergic reactions.



Sustainability Corky's Pest Control utilizes environmentally friendly and humane removal techniques whenever possible. We always recommend to remove the honeycomb as well. In plus 90% of the time the bee population will return if honeycomb is not removed. If the hive is old enough to have honeycomb then smoke will be needed in order to perform the removal safely.

Reporting After each visit a service evaluation report will be compiled detailing areas treated, chemicals and material used and observations or information of relevance post treatment.

3.4 Daily Service and Emergency Response Plan

3.4.1 Daily and On-call Emergency Services

Corky's Pest Control will have a dedicated City of Carson team on site for a minimum of no less than 3 days a week. This gives the City of Carson swift and on point measures to handle any pest issues that arise during the day. Our on-site team has experience of General Pest Control, Gopher Control, as well as stinging insects / bee control. If a pest-related emergency incident occurs outside normal business the City of Carson will have access to a dedicated 24/7 emergency hotline. In addition to our 24/7 emergency hotline, the City of Carson will also be given a dedicated support email.

3.4.2 Current workload and readiness to work

Our dedicated Los Angeles Branch has devised a team to be responsible for this project. We hereby confirm that this team is available for a full project, as determined to start in 2024.

Locations	Overall Compound Pest Situation (Month to date Feb.)	SMART Rodent Activity	SMART Insect Activity	Bait Station Activity	Staff sightings reported	Other treatments and comments
Location 1	High severity	High	Medium	Very high	Medium	
Location 2	High severity	High	Medium	Very high	Medium	
Location 3	High severity	High	Medium	Very high	Medium	
Location 4	High severity	High	Medium	Very high	None	
Location 5	High severity	
Location 6	Medium severity	



3.5.1 Service Treatment Plan Form



SERVICE TREATMENT PLAN - Confirmation/Documentation


Customer: _____
Main PO #: _____
Binder Location: _____

Customer Account #: _____
POC: _____
POC Phone #: _____

Date/Time Service	Type Service	Target pest of problem	Location: area, building & room	Chemical	Rate of Treatment	Monetary Charges (as not covered)	Signature: Grounds Manager	Signature: Technician	Technician License #	Additional Notes/Findings
						\$				
						\$				
						\$				
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3.5.2 Sanitation Report Form



Sanitation Report Form - Confirmation/Documentation

Customer: _____

Main PO #: _____

Binder Location: _____

Customer Account #: _____

POC: _____

POC Phone #: _____

Page ____ of ____

Date & Time Serviced	Customer name / POC	Location: Area, Building, room	Type of Service	Description of Problem area	Findings, Conditions	Recommendation	Signature Supervisor	Signature Technician inspecting	Technician License #



4.0 Value Added Options

4.1 SMART Sustainable Pest Monitoring

4.1 SMART Eye A small sensor, that detects rodent movements. Due to its size and design, it has many applications from narrow drop ceilings to confined spaces or in combination with bait boxes. The product has multiple functions. One as a monitoring device which detects rodent activity and the ambient temperature. It is ideal for server rooms, cable runs, electrical cabinets, ceiling, voids or food and sensitive equipment stores or other areas that are only inspected with difficulty or infrequently.

4.2 SMART Sense is a sensor that detect insect activity and traps the insects on a glue board. It is for indoor use and can be placed in many different locations. For cockroach-monitoring, SMART Sense Mini can be placed in various locations where cockroaches usually are found.

4.3 Preventative Measures Based on our initial assesment we'll also recommend proactive measures to prevent pests from entering the property. Our SMART data from each site gives us critical input on where to initiate preventative measures. This may involve sealing cracks and gaps and maintaining proper sanitation practices, and addressing any structural issues that could attract or facilitate pests. Our preventive measures also involve support from the City of Carson in establishing communication channels with the City of Carson staff for reporting pest sightings and concerns promptly.

4.4 Regular Inspections and treatments Based on our findings from the initial assessment and SMART monitoring our team develops a customized treatment plan per facility tailored to the specific pest issues. This plan is aligned with the City of Carson team. We install mininum 250 traditional exerior bait stations in high risk areas identified via our site analysis. We install additional non chemical interior pest control equipment (snap traps etc.) and our non tox SMART trapping equipment inside and outside each location. Your dedicated, certified and experienced pest control technician team implements the treatment plan, following industry best practices and adhering to all safety guidelines of the City of Carson. Corky's will service the each the City of Carson locations with a team from our Los Angeles Branch, a team very familiar with the local pest preconditions and geography.

Your Corky's Pest Control technician carries out a scheduled service weekly per location, however additional service visits are added when and if activity level is increasing. Visual observations are carried out in and around each building. With prior access to our SMART data the visual inspections are value added, since our technician has an overview of pest activity in building before commencing the service, enabling a focus on challenged areas.



Based on the IPM action thresholds and the City of Carson action plan we apply suitable, approved products and techniques. Our techs set traps, conduct SMART data driven analysis, and implement additional exclusion measures. The Corky's team will have range of products and equipment at their disposal to execute all actions per threshold level. If we need to use emergency measures only the most sustainable products will be used, and emergency equipment we will be employed very discreetly. All usage will be documented and closely communicated with the City of Carson staff.

4.2 SMART Sustainable Rodent Monitoring & Treatment

In addition to regular rodent treatment, we can offer a sustainable plan via our industry leading SMART non tox equipment, for indoor and outdoor use. Our SMART products are non-chemical and can be used at early stages of infestations, adhering to the City of Carson's IPM plan. Below is a short elaboration on the products we would offer the City of Carson locations. Depending on infestation types, we can use our SMART Box, SMART Snap, SMART Catch and/or SMART Pipe products. <https://corkyspest.com/smart.html>

SMART Box

Smart Box is a multi-catch trap that deals with rodents above ground. Attractants lure the rodent into the box, the rodent enters the trap, sensors detect movement and body heat. A catch function is activated, immediately killing the rodent humanely with an electrical current. The rodent is deposited into a plastic bag in a closed container. The trap is then automatically reset and ready for action again. No toxic bait is used. SMART Box reports back to our digital control center WisePlan, informing us of any activity and catches. A SMART Box can catch up to 20 mice and 4 rats, before it needs emptying. The SMART Box is uniquely available to members of the Anticimex Group, and we have installed 120k plus SMART Boxes globally.

SMART Catch Mini

SMART Catch Mini is a single catch unit that detects and kills rodents above ground. Attractants lure the rodent into the trap, exterminating it efficiently and without any usage of any chemicals / toxins. When movement and temperature change is detected, the hammer of the device is fired and exterminates rats quickly and humanely. The device can also detect and monitor rodent activities in the tunnel without the pest entering the exterminating enclosure.

SMART SNAP

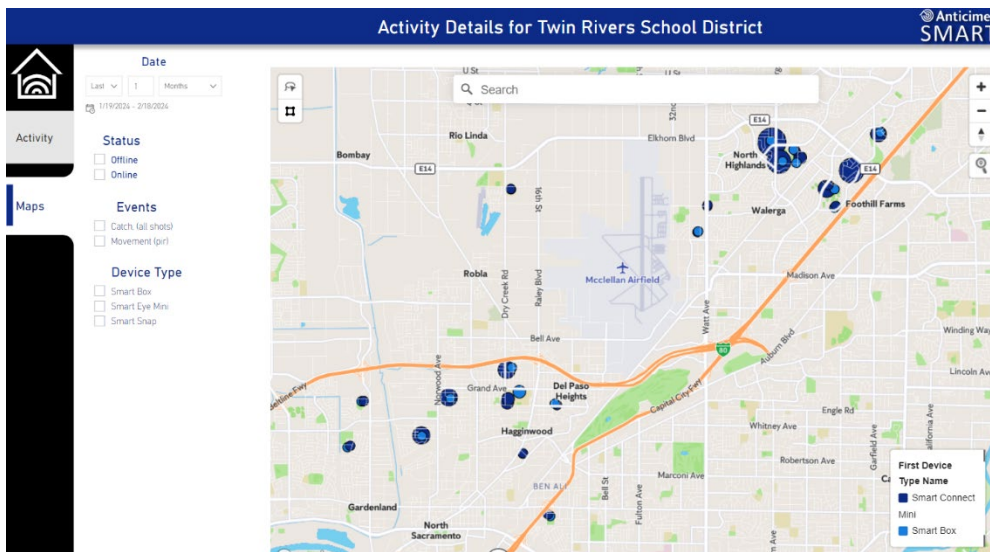
SMART Snap is a single catch trap for mice, that humanely and effectively kills the mice, without any chemicals. The cabinet hides any dead mouse, and the sensor inside the trap notifies technicians of any mouse activity inside the trap. The trap has a flood sensor that can detect rising water levels and thus prevent costly damages, and the patented trap design will distinguish between a caught mouse regardless of size, and a potential misfire. SMART Snap excels with up to 5 years of battery lifetime, battery is pre-mounted inside the product.



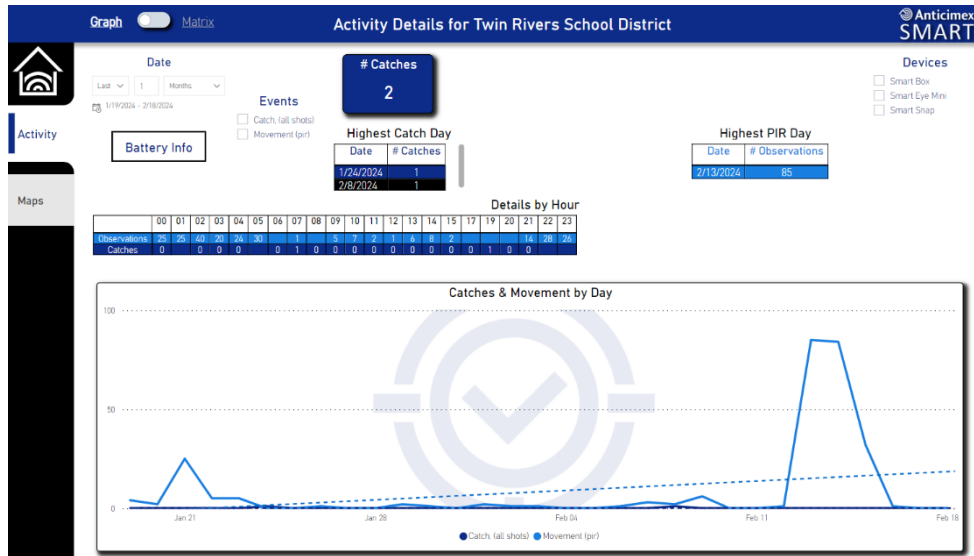
SMART Pipe

The City of Carson Corkys will also employ our unique SMART Pipe for exterior rodent control based on findings of our initial assesment. Our SMART Pipe is a rat trap designed for the sewer. It effectively detects and exterminates rats below ground without any chemical or toxic baiting. When the movement and body heat of a rat is detected by the sensors, the trap is activated, immediately and humanely exterminating the rat. The trap is then automatically reset and ready for action again. The rat is flushed away by the flow in the sewer system. No poison or bait is used, and the trap does not affect the normal flow in the sewer. Smart Pipe reports back to our digital control center, informing us of the trap's activity. The SMART Pipe is used in a large number of cities and municipalities in the US. It is also used in 100 plus municipalities and cities in Europe. Over one million rats have been exterminated with our SMART Pipe globally to date.

Example of SMART locations through our Power BI



Corky's Pest activity report template for Chula Public Works locations – (example)



4.3 Additional In-House Offerings

Our technicians are also trained to perform services in the following areas squirrels and birds. Corky's can offer a full range of additional services including squirrels, birds, and bed bugs. Our team is knowledgeable in these areas to discuss further, as the need arises.

4.4 Continuous Evaluation and Adjustments

We periodically evaluate the effectiveness of our maintenance program by reviewing inspection reports, treatment outcomes, and client feedback. We make necessary adjustments based on changing pest pressures, emerging pest issues, or modifications to the property that may impact pest control efforts. These steps are always taken in tight communication with the City of Carson team.

5.0 Addendums

Following pages contain copies per City of Carson RFP request



ATLANTIC SPECIALTY INSURANCE COMPANY

605 Highway 169 North, Suite 800
Plymouth, Minnesota 55441



Bid Bond

CONTRACTOR:

(Name, legal status and address)

Corky's Pest Control Inc
150 Vallecitos De Oro
San Marcos, CA 92069

OWNER:

(Name, legal status and address)

City of Carson
701 East Carson Street
Carson, CA 90745

BOND AMOUNT: 10% Ten Percent of Amount Bid

PROJECT:

(Name, location or address and Project number, if any)

Pest Control Services for Exterior of Facilities
and Parks; Various Locations (18)

SURETY:

(Name, legal status and principal place of business)

Atlantic Specialty Insurance Company
605 Highway 169 North, Suite 800
Plymouth, Minnesota 55441

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 20th day of June, 2024.

[Signature]

(Witness)

Jenny Snell

Jenny Snell (Witness)

Corky's Pest Control Inc
[Signature], Principal (Seal)
By: _____
(Title)

Atlantic Specialty Insurance Company
By: [Signature]
Angela Y. Buckner, Attorney-in-Fact (Title), (Seal)



The language in this document conforms exactly to the language used in AIA Document A310 – Bid Bond 2010 edition.



Power of Attorney

Surety Bond No: Bid Bond

Principal: Corky's Pest Control Inc
Obligee: City of Carson

KNOW ALL MEN BY THESE PRESENTS, that ATLANTIC SPECIALTY INSURANCE COMPANY, a New York corporation with its principal office in Plymouth, Minnesota, does hereby constitute and appoint: Angela Y. Buckner, each individually if there be more than one named, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver, for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof; provided that no bond or undertaking executed under this authority shall exceed in amount the sum of: **sixty million dollars (\$60,000,000)** and the execution of such bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof in pursuance of these presents, shall be as binding upon said Company as if they had been fully signed by an authorized officer of the Company and sealed with the Company seal. This Power of Attorney is made and executed by authority of the following resolutions adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the President, any Senior Vice President or Vice-President (each an "Authorized Officer") may execute for and in behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and affix the seal of the Company thereto; and that the Authorized Officer may appoint and authorize an Attorney-in-Fact to execute on behalf of the Company any and all such instruments and to affix the Company seal thereto; and that the Authorized Officer may at any time remove any such Attorney-in-Fact and revoke all power and authority given to any such Attorney-in-Fact.

Resolved: That the Attorney-in-Fact may be given full power and authority to execute for and in the name and on behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and any such instrument executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed and sealed by an Authorized Officer and, further, the Attorney-in-Fact is hereby authorized to verify any affidavit required to be attached to bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof.

This power of attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the signature of an Authorized Officer, the signature of the Secretary or the Assistant Secretary, and the Company seal may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing an Attorney-in-Fact for purposes only of executing and sealing any bond, undertaking, recognizance or other written obligation in the nature thereof, and any such signature and seal where so used, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

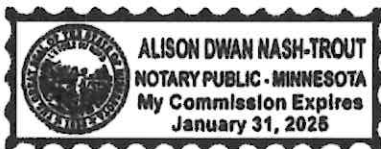
IN WITNESS WHEREOF, ATLANTIC SPECIALTY INSURANCE COMPANY has caused these presents to be signed by an Authorized Officer and the seal of the Company to be affixed this fifth day of March, 2020.

STATE OF MINNESOTA
HENNEPIN COUNTY



By *Paul J. Brehm*
Paul J. Brehm, Senior Vice President

On this fifth day of March, 2020, before me personally came Paul J. Brehm, Senior Vice President of ATLANTIC SPECIALTY INSURANCE COMPANY, to me personally known to be the individual and officer described in and who executed the preceding instrument, and he acknowledged the execution of the same, and being by me duly sworn, that he is the said officer of the Company aforesaid, and that the seal affixed to the preceding instrument is the seal of said Company and that the said seal and the signature as such officer was duly affixed and subscribed to the said instrument by the authority and at the direction of the Company.



Alison Nash-Trout
Notary Public

I, the undersigned, Assistant Secretary of ATLANTIC SPECIALTY INSURANCE COMPANY, a New York Corporation, do hereby certify that the foregoing power of attorney is in full force and has not been revoked, and the resolutions set forth above are now in force.

Signed and sealed. Dated 20th day of June, 2024.



Christopher V. Jerry
Christopher V. Jerry, Secretary

**CERTIFICATE OF COMPLIANCE WITH LABOR CODE SECTION
3700**

Name of Firm: Corky's Pest Control

Acting on behalf of the above-named firm ("Consultant"), as its Authorized Official, I, the undersigned, certify as follows:

Consultant is aware of the provisions of Section 3700 of the California Labor Code, which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with provisions of that code, and will comply with such provisions before commencing the performance of the work under any contract awarded in response to Consultant's proposal.

CONSULTANT

By: _____

Title: VP Operations
Date: 06.04.24

**CITY OF CARSON
AFFIDAVIT OF NON-COLLUSION AND NON-DISCRIMINATION**

I hereby swear (or affirm) under the penalty of perjury:

That the attached proposal or bid has been arrived at by the responder independently and has been submitted without collusion with and without any agreement, understanding, or planned common course of action with any other firm or entity designed to limit fair and open competition;

That the contents of the proposal or bid response have not been communicated by the responder or its employees or agents to any person not an employee or agent of the responder and will not be communicated to any such persons prior to the official opening of the solicitation responses; and

The proposer/bidder does not and shall not discriminate, will provide equal employment practices, and will adhere to an affirmative action program to ensure that in their employment practices, persons are employed and employees are treated equally and without regard to or because of race, religion, ancestry, national origin, sex, sexual orientation, age, disability, marital status or medical condition.

I certify that the statements in this affidavit are true and accurate.



Signature

06.04.24

Date

Scott Steffen

Printed Name

VP Operations

Title

FEDERAL LOBBYIST
REQUIREMENTS CERTIFICATION


Name of Firm: Corky's pest control Date: 06.04.24
Address: 150 Vallecitos de Oro San Marcos
State: CA Zip Code: 92069 Phone No.: 800.901.1102

Acting on behalf of the above-named firm, as its Authorized Official, I certify as follows:

1. No Federal appropriated funds have been paid, by or on behalf of the above named firm to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of and Federal grant, loan or cooperative agreement, and any extension, continuation, renewal, amendment, or modification thereof, and;
2. If any funds other than Federal appropriated funds have paid or will be paid to any person for influencing or attempting to influence an officer or employee or any agency, a Member of Congress an officer or employee of Congress or an employee of a Member of Congress in connection with this Federal contract, grant loan, or cooperative agreement, the above named firm shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions, and:
3. The above-named firm shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreement) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into the transaction imposed by Section 1352 Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Authorized Official:

Name: Scott Steffen Title: VP Operations
Signature:  Date: 06.04.24

DEBARMENT AND SUSPENSION CERTIFICATION

Name of Firm: Corky's Pest Control Inc.

Acting on behalf of the above-named firm ("Consultant"), as its Authorized Official, I, the undersigned, certify as follows:

I am a duly authorized representative of ("Consultant"). Consultant certifies, to the best of its knowledge and belief, that Consultant, including its principals:

Is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal department or agency, and not does not have a proposed debarment pending;

Has not within the three-year period preceding this certification been convicted of or had a civil judgment rendered against it for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state or local) transaction, contract, or subcontract under a public transaction; for violation of federal or state antitrust statutes; or for commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;

Is not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses enumerated in paragraph (2) above; and

Has not within the three-year period preceding this certification had one or more public transactions (federal, state or local) terminated for cause or default.

Consultant further certifies that Consultant, including its principals, is not listed on the government-wide exclusions in the System for Award Management.

Consultant acknowledges that falsely providing this certification may result in criminal prosecution or administrative sanctions, and that this certification is a required component of all proposals in response to this RFP/IFB.

A proposal that does not include a completed and signed version of this certification will be deemed incomplete and materially nonresponsive, and will not be considered.

CONSULTANT

By: 

Title: VP Operations

Date: 06.04.24

Structural Pest Control Board



Company Registration

General Pest and Termite

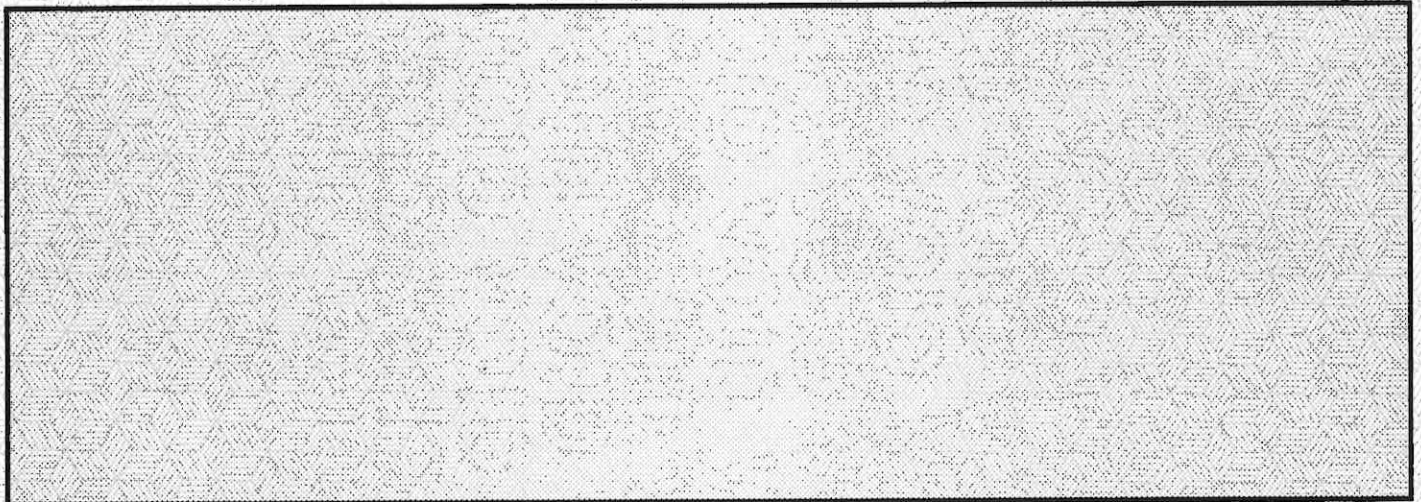
REGISTRATION PR 1382

ISSUE DATE JANUARY 1, 1988

CORKYS PEST CONTROL INC

909 RANCHEROS DRIVE
SAN MARCOS CA 92069

The above is registered with the State Structural Pest Control Board as a Corporation.



THIS REGISTRATION IS NOW, AND SHALL REMAIN, THE PROPERTY OF THE STRUCTURAL PEST CONTROL BOARD AND SHALL BE SURRENDERED TO SAID BOARD AT ANY TIME UPON DEMAND, PENDING FINAL ACTION AS TO SUSPENSION, REVOCATION, OR RENEWAL OF SAME.

RECEIPT NUMBER 00004088

This Original Registration must be kept for the life of the registration and posted in Public View.

In accordance with the provisions of Chapter 14, Division 3 of the BUSINESS AND PROFESSIONS CODE, the registrant named above is hereby registered at the above address, and is subject to the rules and regulations of the California Structural Pest Control Board.

Registrations are non-transferable. You must contact the California Structural Pest Control Board within 30 days when there is a change of ownership, location, corporate officer, qualifying operator, or field representative employee.

STRUCTURAL PEST CONTROL BOARD
1418 HOWE AVENUE, SUITE 18
SACRAMENTO, CA 95825-3204
(916) 263-2544

----- POST IN PUBLIC VIEW -----



CALIFORNIA DEPARTMENT OF PESTICIDE REGULATION

1001 I STREET
SACRAMENTO, CALIFORNIA 95814

ISSUED: January 01, 2023
EXPIRES: December 31, 2024

**Pest Control Business - Main
LICENSE**

LICENSE NO. 31164

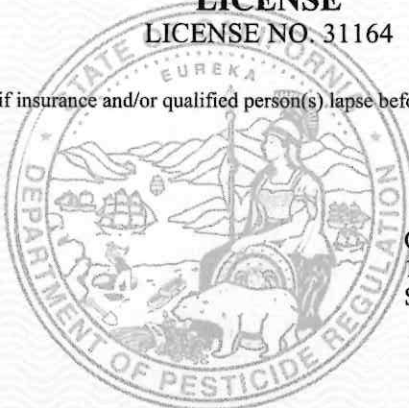
Invalid if insurance and/or qualified person(s) lapse before expiration date.

Mailing Address:

CORKY'S PEST CONTROL, INC.
150 VALLECIOUS DE ORO
SAN MARCOS, CA 92069

Business Location

CORKY'S PEST CONTROL, INC.
150 VALLECITOS DE ORO
SAN MARCOS, CA 92069



POST THIS LICENSE PROMINENTLY IN PUBLIC VIEW
THIS LICENSE IS NOT TRANSFERABLE - ANY CHANGE IN OWNERSHIP REQUIRES A NEW LICENSE

1. Please make sure the information on your license is correct.
2. Notify us immediately of any changes to your business (e.g., name, address, insurance carrier or qualified person).
3. If you lose your license, then you may request a new one for a \$20 fee.
4. Please refer to the license number located in the middle of the page when contacting us.
5. For more information, please contact us at (916) 445-4038 or at <licenseemail@cdpr.ca.gov>. Or you may write to

**Department of Pesticide Regulation
Licensing and Certification Program
P.O. Box 4015
Sacramento, California 95812-4015**